# 2022

NAVY FEDERAL CREDIT UNION

ANNUAL REPORT



# To Our Members:

Throughout 2022, the nation endured inflation, supply chain disruptions and economic uncertainty. Despite the environment, Navy Federal Credit Union remained committed to its members and our mission by providing resources, guidance, support and solutions.

We finished the year financially stronger than ever. Across the board, our assets, deposits, loans and membership grew, paving the way for us to invest in the products and services that make banking better and easier for you. Our total savings balances saw significant growth as we steadily increased our dividends throughout the year. We also continued to provide loans, credit cards and real-world guidance for our members on how to establish or improve their credit profiles. Members turned to us for financial solutions in great numbers, contributing to our healthy financial reserves and ongoing success for the credit union. We surpassed the 12-million-member mark—adding 1.2 million members in 2022. And, most importantly, we maintained high member satisfaction rates across our products and channels all year long.

To ensure we're keeping up with the demands of our expanding membership, we maintained investments in our technology and service platforms. We continued the buildout of new data centers, cloud computing infrastructure and enhanced cyber-security operations. We also added branches, opening 9 new locations in 2022, and increased capabilities on our mobile app and online. We're making excellent progress in our digital transformation road map, always looking for ways to modernize our digital experience for members and employees alike. It's important to us that members enjoy a personalized approach, simplicity, convenience and value across all our channels. And, it's equally important that our team members are able to put their passion for our mission to work using technology that helps deliver service excellence.

The growth and success we achieved last year allowed us to improve upon and expand our services for our members and the generations to come. Thanks to our solid foundation and careful planning and investment, we're steadfast and ready to face whatever may come. We remain committed to our mission and are unwavering in our focus on what isand always will be—the single most important thing at Navy Federal: our members.

Sincerely,

Mary A. McDuffie

President/CEO

Navy Federal Credit Union Board of Directors

John A. Lockard

Chairman

Many a Monffee John a Lorbard



# Report of the Chairman and President

Navy Federal Credit Union experienced solid growth in 2022 in the midst of continued economic global uncertainties. With a strong **financial foundation** fueled by consistent member growth and an unwavering **focus** on members, Navy Federal continued to provide stability, strength and support to a membership base that topped 12 million military, veteran and family members.

# **Financial Summary**

As of December 31 (dollars in millions)		2021		2022
Assets	\$ 1	153,433.0	\$	156,645.1
Loans Outstanding	\$	95,811.3	\$	109,985.4
Savings, Checking, MMSAs, IRAs	\$	103,484.3	\$	104,372.5
Share Certificates	\$	24,275.2	\$	29,062.6
Members' Equity	\$	16,910.2	\$	14,168.1
Gross Income	\$	8,271.7	\$	9,315.9
Non-Interest Expense	\$	4,515.5	\$	4,767.5
Dividends	\$	829.2	\$	885.8
Mortgage Loans Serviced	\$	79,515.7	\$	84,277.4
Members		11,133,370	1	2,322,979

Providing exceptional, anytime, anywhere assistance continued to be a hallmark of Navy Federal's service.



# **Deposit, Loan and Asset Comparisons**

# Deposits

(dollars in billions)

2021	\$127.8
2022	\$133.4

# Loans

(dollars in billions)

2021	\$95.8	
2022	\$110	0.0

# Assets

(dollars in billions)

2021	\$153.4
2022	\$156.6



# Helping Members Meet Changing Priorities

Despite a challenging economy, our members continued to be optimistic and thrive in 2022, shifting priorities to make the best of new conditions. Some focused on savings, while others concentrated on decreasing spending or making home improvements instead of home purchases.

Navy Federal anticipated these changes and responded with what our members needed most—value. We offered highly competitive loan and saving rates, consistent member support and tools designed to both improve financial health and streamline banking.

As a result, we welcomed 1.2 million new members, bringing our total membership to 12.3 million members—an increase of 10.7%.

With that growth, our assets increased by \$3.2 billion to \$156.6 billion in 2022, and our net worth increased to 12.3%.

Increases in membership led to another strong year for our lending portfolio, which closed the year at \$110 billion. Navy Federal's consumer lending portfolio increased by 18.3% to \$31.9 billion.

# Mortgage, Equity and Personal Loans

Escalating interest rates cooled off the mortgage and refinance market, yet Navy Federal closed

almost 50,000 mortgage loans for a total of \$16.5 billion. About 58% of the new home loans we provided were for first-time home buyers.

We ended the year with a mortgage lending portfolio that increased by 6% to \$84.3 billion (including sold loans serviced). Our mortgage team accomplished this while earning the highest marks in member satisfaction since 2019.

Our equity lending portfolio rose by an impressive 54% to \$2.5 billion. Top uses for both equity and personal loans were home improvement and debt consolidation. Personal loans rose significantly with a record-breaking 392,600 new loans totaling \$3.5 billion.

# **Credit Cards**

Members continued to turn to Navy Federal for credit cards. Our portfolio increased to \$26.1 billion. We opened more than 820,000 new accounts. Members slightly shifted purchases from discretionary items to staple goods, a reflection of continued inflationary pressures.

# **Auto Loans**

While fewer cars were sold in the U.S. in 2022, Navy Federal helped a record number of members purchase vehicles with 488,285 auto loans totaling \$14.6 billion. This was a 6% increase over 2021. With just under a million online visits, our online Car Buying Center helped members find everything they needed to shop for, finance and insure a car. We're proud to report that our member and employee satisfaction rating remained high.



# Savings, Investing and Checking

Deposits grew by \$5.6 billion for a total of \$133.4 billion. There was a dramatic increase in member investment in certificates and Money Market Savings Accounts (MMSAs). These savings vehicles were attractive because they offered guaranteed returns and protection from market fluctuations. We introduced new certificate terms and higher tiers on MMSAs to provide even more savings options. Our most popular term certificate, the 12-month, ended the year with a 4.4% interest rate, which was the best rate among key competitors.<sup>2</sup>

Members also continued investing in the market. Member investments under Navy Federal Financial Investment Services (NFIS)<sup>3</sup> administration reached \$4.5 billion. NFIS' Digital Investor had 2 million visits. We increased the number of available exchange-traded funds and securities to the tool, which offers automatic and self-directed investment options. Digital Investor was also integrated into the Navy Federal mobile app, so members could sign in and go directly to their Digital Investor account.

And those conducting their everyday banking with us also grew. Active checking accounts increased 12% to 8.7 million.

# Meeting Members Where They Need Us

Whether through digital banking or in person, providing exceptional, anytime, anywhere assistance continued to be a hallmark of Navy Federal's service.

# **Digital Banking**

More than ever before, our members appreciated the convenience and ease of digital banking. Usage of our mobile app<sup>4</sup> and online banking continued to grow. Digital channels were used by an all-time high of 9.5 million members 3 billion times. This represented 77% of all our members, an increase of 13% over 2021. For added convenience, we offered members digital debit and gift cards so they could start using their new and replacement cards immediately.

# **Personal Service**

For members looking for one-on-one personal service, we opened 9 new branches, including one on Joint Expeditionary Base Little Creek-Fort Story in Virginia Beach. This brought our total worldwide branches to 355, many of which are near or on military bases. The employees in these branches hosted approximately 1,400 financial education seminars on military bases and in branches on topics like buying a home and understanding credit.



Available 24 hours a day, 7 days a week, our U.S.-based Member Service Representatives answered 46.6 million calls, chats and eMessages, serving a total of 6.6 million members.

# Focusing on Financial Health and Security

We centralized our education resources into our new MakingCents financial education hub to help members expand their financial knowledge, cope with an ever-changing financial landscape and combat fraud.

More than 5 million members used our Mission: Credit Confidence® Dashboard to track and manage their credit scores, learning how different actions could raise or lower their score.

Continued investment in technology enabled increased protection and vigilance as fraud continued to surface across the financial industry. Our Security Center, now accessible through our mobile banking app and website, provided members with valuable information on protection, scams to be aware of, how to report fraud and the importance of setting up text and email notifications.

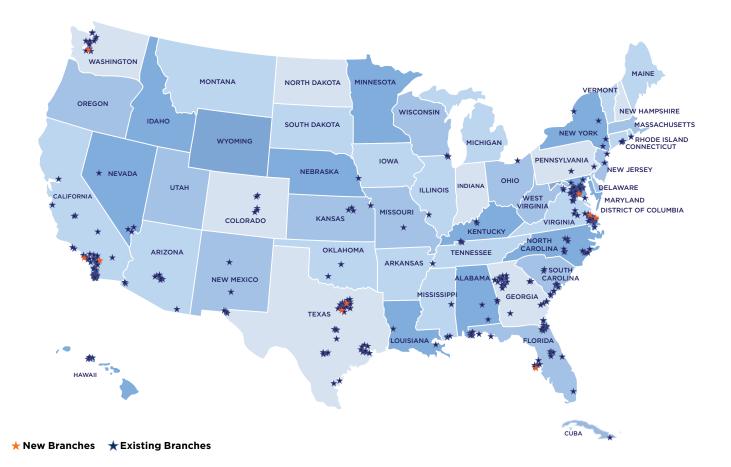
# **Creating an Environment for Success**

We understand that to provide members with exceptional service, it's important we do the same for our employees. Making sure we have a positive and supportive environment is crucial to their happiness and job satisfaction, and therefore, to our mission.

And, we're proud to report that our member and employee satisfaction rating remained high. For the 12th year, we were named a FORTUNE 100 Best Companies to Work For®5 based on employee feedback, our culture and the training and development we offer.

- Named Navy Distinguished Credit Union of the Year for Navy Base San Diego Branch and Army Distinguished Credit Union for Fort Meade Branch by the Defense Credit Union Council
- Awarded Best Credit Union by GOBankingRates
- Ranked #1 for Customer Experience in Forrester's CX Index™ Survey for Multichannel Banks<sup>6</sup>
- Awarded #1 in The US Financial Service Customer Trust Index Ranking by Forrester<sup>6</sup>
- Ranked in Computerworld® Best Places to Work in IT
- Received 3 Forbes America's Best Employers awards for New Grads, Women and Veterans

# 2022 United States and Cuba Locations



**ALABAMA** 

Enterprise Montgomery

# **ARIZONA**

Chandler Glendale Goodyear Mesa Phoenix (2) Sierra Vista Yuma (2)\*

# CALIFORNIA

Brea Chula Vista (3) Corona Coronado El Cajon (2) Fountain Valley Hawthorne La Mesa Lake Elsinore Lemoore (2)\* Long Beach Mission Viejo Monterey\* Murrieta National City NBVC Point Mugu\* NBVC Port Hueneme\*

Oceanside (3)

Port Hueneme

Ontario

Redlands Ridgecrest Riverside San Diego (14)\* San Marcos Santa Ana Santee Temecula (2) Twentynine Palms Vacaville West Covina

# **COLORADO**

Aurora Centennial Colorado Springs (2) Fountain

#### CONNECTICUT

Groton (2)\* New London\*

# **DISTRICT OF COLUMBIA**

Pentagon\* Washington Navy Yard\*

# **FLORIDA**

Altamonte Springs Atlantic Beach Clearwater Fleming Island Gulf Breeze Jacksonville (8)

Lutz Mary Esther Mayport\* Miami\* Orlando (2) Pace

Kissimmee

Panama City Beach\* Pensacola (5) Riverview Satellite Beach St. Petersburg Tampa Winter Park

**GEORGIA** Albany\* Augusta Buckhead Buford Columbus (2) Conyers Douglasville Fayetteville Grovetown Hinesville Kennesaw Kings Bay\* Marietta McDonough Milton Richmond Hill

Sandy Springs

Savannah Snellville St. Marys Stockbridge

#### HAWAII

Honolulu\* Kailua Kapolei Mililani

# **ILLINOIS**

Great Lakes (2)\* Gurnee O'Fallon

# **KANSAS**

Fort Riley\* Junction City Leavenworth Manhattan

#### **KENTUCKY**

Elizabethtown Oak Grove Radcliff

## **LOUISIANA**

I posville New Orleans

# **MARYLAND**

Accokeek Annapolis (3)\* Bel Air Bethesda (2)\*

Rowie Capitol Heights Clinton

Fort Meade\* Frederick Gaithersburg Gambrills

Germantown Glen Burnie Glenarden

Indian Head\* Laurel Lexington Park

Odenton Rockville Suitland\* Upper Marlboro Waldorf

# **MISSISSIPPI**

D'Iberville Gulfport (2)\* Meridian\*

## **MISSOURI** St. Robert

**NEBRASKA** Bellevue

# **NEVADA**

Fallon\* Henderson Las Vegas (2)

# **NEW JERSEY**

Cherry Hill Colts Neck\*

# **NEW MEXICO**

Albuquerque White Sands Missile Range\*

#### **NEW YORK**

Evans Mills Highland Falls Kings Point\* Saratoga Springs\*

# NORTH **CAROLINA**

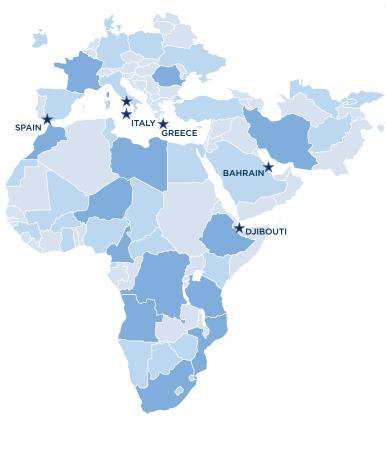
Cameron Elizabeth City\* Fayetteville (2) Garner Havelock Jacksonville (2) Midway Park Moyock Raleigh (2) Richlands Swanshoro

#### OHIO Cleveland\*

## **OKLAHOMA** Lawton

Midwest City

# **2022** Overseas Locations (All On-Base)





# PENNSYLVANIA Carlisle\*

Horsham

# RHODE ISLAND Newport\* SOUTH

CAROLINA
Beaufort
Charleston
Columbia (2)
Goose Creek
North Charleston
Parris Island\*

Summerville (2)

# TENNESSEE Clarksville (2)

Millington
TEXAS
Allen

Arlington Burleson Copperas Cove Corpus Christi Cypress Dallas Duncanville El Paso (4) Euless

Fort Worth (2)\*

Garland

Harker Heights Helotes Houston Humble

Katy
Killeen (2)
Kingsville\*
Mansfield
Mesquite

Pearland
Round Rock
San Antonio (3)
Spring
Sugar Land
The Colony

The Colony Webster Westworth Village

# **VIRGINIA**

Alexandria (3)
Arlington (3)
Ashburn
Burke
Centreville
Chesapeake (5)
Colonial Heights
Fairfax
Falls Church
Fredericksburg (3)
Gainesville
Hampton (2)
Lake Ridge
Manassas

Norfolk (6)\*
Portsmouth (3)\*
Reston
Richmond
Springfield
Stafford (2)

Newport News (2)

Sterling Suffolk Vienna Virginia Beach (12)\*

Williamsburg Winchester (2) Woodbridge Yorktown\*

# WASHINGTON

Bremerton Everett\* Lacey Lakewood Lynnwood Marysville\* Oak Harbor (2)\* Port Orchard Poulsbo Puyallup Silverdale Tacoma

# AFRICA

Djibouti\*

# BAHRAIN

Manama\*

CUBA

Guantanamo Bay\*

# GREECE

Crete\*

# GUAM

Santa Rita\*

ITALY

Naples\* Sigonella\*

# JAPAN

Yokota\*

Ayase\*
Camp Zama\*
Iwakuni\*
Misawa\*
Sasebo\*
Yokosuka\*

# KOREA

Midlothian

Montclair

Chilgok-Gun\* Daegu\* Osan\* Pyeongtaek\*

# **OKINAWA**

Camp Courtney\*
Camp Foster\*
Camp Hansen\*
Camp Kinser\*
Camp Schwab\*
Futenma\*

# **SINGAPORE**

SPAIN Rota\*

<sup>\*</sup>Denotes on-base branch

# **2022** Board of Directors



John A. Lockard Vice Admiral, USN (Ret.) Chairman of the Board Executive Committee



Bruce B. Engelhardt Rear Admiral, USN (Ret.) First Vice Chairman Executive Committee Financial Strategy and Investment Committee Technology Strategy and Performance Committee



Edward R. Cochrane Jr.
Second Vice Chairman
Executive Committee
Financial Strategy and
Investment Committee
Planning, Risk and Strategic
Direction Committee



Mary A. McDuffie
Treasurer
Executive Committee
Financial Strategy and
Investment Committee
Planning, Risk and Strategic
Direction Committee
Technology Strategy and
Performance Committee



Pasquale M. Tamburrino Jr. Secretary Executive Committee Financial Strategy and Investment Committee



Annie B. Andrews Rear Admiral, USN (Ret.) Planning, Risk and Strategic Direction Committee Technology Strategy and Performance Committee



Kirk A. Foster Rear Admiral, USN (Ret.) Planning, Risk and Strategic Direction Committee



**Neil W. T. Hogg**Captain, USN (Ret.)
Financial Strategy and
Investment Committee



Brian E. Luther Rear Admiral, USN (Ret.) Supervisory Committee Technology Strategy and Performance Committee

# **Supervisory Committee**Input for the 2022 Annual Report

The Supervisory Committee provides the membership with an independent appraisal of the safety and soundness of Navy Federal's operations and activities. It does so in compliance with the Federal Credit Union Act and Navy Federal's bylaws. The Committee reviews all audit reports and meets quarterly to discuss audit results, Internal Audit recommendations for strengthening internal controls, and the status of management's action on all prior Internal Audit recommendations. The Supervisory Committee ensures that Navy Federal's financial statements provide a fair and accurate presentation of its financial condition and that management establishes and maintains sound internal controls to protect the assets of your credit union.

The Supervisory Committee employs the independent accounting firm of PricewaterhouseCoopers LLP (PwC) to assist in meeting its responsibilities. The Committee meets regularly with PwC to evaluate audit results and to plan future audit work. PwC conducts quarterly procedures related to selected operations, and performs a comprehensive audit of the credit union's year-end financial statements.

PwC's year-end audit, the *Independent Auditor's Report*, appears in this Annual Report.

Throughout the year, the committee reviews and responds in writing to letters and emails it receives from the membership. Both the membership and the management of Navy Federal benefit from this open communication because your individual concerns are addressed on a personal basis and your comments help to ensure that Navy Federal maintains the highest level of service to its members.

The National Credit Union Administration (NCUA), the regulatory agency for all federally chartered credit unions, also performs periodic supervisory examinations.

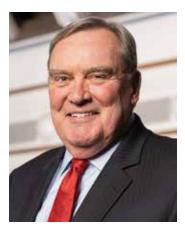
Based on the results of the Annual Report of Independent Auditors and the Examination Report of the NCUA, it is the opinion of your Supervisory Committee that Navy Federal continues to be financially strong and well managed, with sound policies and programs.

Acting as your ombudsman, the Supervisory Committee assures that all members are treated fairly by maintaining an open communication with the membership.

Michael C. Wholley

Chairman

# **Supervisory Committee**



Michael C. Wholley Brigadier General, USMC (Ret.) Chairman, Supervisory Committee



**John R. Edwards** *Brigadier General, USAF Supervisory Committee* 



Brian E. Luther Rear Admiral, USN (Ret.) Supervisory Committee Technology Strategy and Performance Committee



Patrick J. McClanahan Captain, SC, USN (Ret.) Supervisory Committee



Jennifer E. Shaar Colonel, USMC (Ret.) Supervisory Committee Financial Strategy and Investment Committee

# **Other Committee Members**



Trent H. Edwards Brigadier General, USAF (Ret.) Financial Strategy and Investment Committee



Kelly K. Harrison Commander, USN (Ret.) Technology Strategy and Performance Committee



Anthony M. Kurta Rear Admiral, USN (Ret.) Planning, Risk and Strategic Direction Committee



William P. Mizerak Colonel, USMC (Ret.) Financial Strategy and Investment Committee Technology Strategy and Performance Committee



**James L. Moser** Planning, Risk and Strategic Direction Committee



Daniel L. Nega Technology Strategy and Performance Committee



Diane M. Randon Planning, Risk and Strategic Direction Committee



**Paul Severs** Captain, USN (Ret.) Planning, Risk and Strategic Direction Committee



Mark R. Taylor Colonel, USA
Technology Strategy and
Performance Committee







<sup>1</sup>The formula used to calculate the net worth ratio is total equity (excluding other comprehensive income) divided by total assets.

<sup>2</sup>Based on independent market research.

Navy Federal Financial Group, LLC (NFFG) is a licensed insurance agency. Non-deposit investments, brokerage, and advisory products are only sold through Navy Federal Investment Services LLC (NFIS), a member of FINRA/SIPC and an SEC-registered investment advisory firm. NFIS is a wholly owned subsidiary of NFFG. Insurance products are offered through NFFG and NFIS. These products are not NCUA/NCUSIF or otherwise federally insured, are not guaranteed or obligations of Navy Federal Credit Union (NFCU), are not offered, recommended, sanctioned, or encouraged by the federal government, and may involve investment risk, including possible loss of principal. Deposit products and related services are provided by NFCU. Financial advisors are employees of NFFG, and they are employees and registered representatives of NFIS. NFIS and NFFG are affiliated companies under the common control of NFCU. Call 1-877-221-8108 for further information.

<sup>4</sup>Message and data rates may apply for use of digital banking.

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<sup>6</sup>Forrester Research does not endorse any company included in any CX Index™ report and does not advise any person to select the products or services of any particular company based on the ratings included in such reports.

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# NAVY FEDERAL CREDIT UNION

# Consolidated Financial Statements and Report of Independent Auditors

December 31, 2022 and 2021

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# Report of Independent Auditors

To the Board of Directors and Supervisory Committee of Navy Federal Credit Union

# Opinion

We have audited the accompanying consolidated financial statements of Navy Federal Credit Union and its subsidiaries (the "Company"), which comprise the consolidated statements of financial condition as of December 31, 2022 and 2021, and the related consolidated statements of income, comprehensive income, changes in members' equity and of cash flows for the years then ended, including the related notes (collectively referred to as the "consolidated financial statements").

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2022 and 2021 and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for one year after the date the consolidated financial statements are available to be issued.

# Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are

considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Washington, D.C.

Pricewaterhouse Coupers LLP

March 17, 2023

# CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

	As of December 31,			,
(dollars in thousands)		2022		2021
ASSETS				
Cash and cash equivalents	\$	13,591,181	\$	24,347,156
Available-for-sale debt securities		27,170,950		27,774,948
Held-to-maturity securities		750,033		750,025
Equity securities		436,818		551,149
Mortgage loans held for sale, at fair value		505,547		1,870,977
Loans held for investment (\$998,568 and \$1,260,542 at fair value, respectively),				
net of allowance for loan losses of \$2,078,402 and \$1,780,355, respectively		107,401,431		92,159,921
Accounts receivable and accrued interest		1,534,739		1,295,191
Property, plant and equipment, net		2,340,862		2,303,346
Investments in FHLB		209,015		189,638
NCUSIF deposit		1,225,438		1,123,106
Mortgage servicing rights		628,150		474,649
Goodwill		58,905		58,905
Other assets		792,029		533,972
Total assets	\$	156,645,098	\$	153,432,983
LIABILITIES AND MEMBERS' EQUITY				
Deposit accounts				
Checking	\$	28,803,328	\$	27,356,838
Savings		36,105,840		34,574,117
Money market savings		30,600,013		32,772,081
Certificates		29,062,643		24,275,246
Individual retirement accounts		8,863,286		8,781,302
Total deposit accounts		133,435,110		127,759,584
Liabilities				
Borrowed funds	14.714.11	4,565,000		6,011,141
Accounts payable and accrued expenses		3,536,849		1,919,393
Other liabilities		940,061		832,715
Total deposit accounts and liabilities		142,477,020		136,522,833
Members' equity				
Equity		19,247,201		17,344,616
Accumulated other comprehensive loss		(5,079,123)		(434,466)
Total members' equity		14,168,078		16,910,150
Total liabilities and members' equity	\$	156,645,098	\$	153,432,983

# CONSOLIDATED STATEMENTS OF INCOME

	Fo	For the Years Ended December 31,		
(dollars in thousands)	202	2022		
Interest income				
Loans	\$	6,702,591	\$ 5,759,229	
Investment securities		765,398	524,084	
Other investments		291,969	39,888	
Total interest income		7,759,958	6,323,201	
Dividends and interest expense				
Dividends on deposits		885,791	829,168	
Interest on borrowed funds		185,191	192,978	
Total dividends and interest expense		1,070,982	1,022,146	
Net interest income		6,688,976	5,301,055	
Provision for loan losses		(1,574,830)	(19,042)	
Net interest income after provision for loan losses		5,114,146	5,282,013	
Non-interest income				
Net (loss) gain on mortgage loans		(137,207)	268,385	
Net (loss) gain on investments		(110,756)	92,490	
Mortgage servicing revenue		152,949	152,815	
Interchange income, net		798,377	726,497	
Fee and other income		852,532	708,340	
Total non-interest income		1,555,895	1,948,527	
Non-interest expense				
Salaries and employee benefits		2,495,186	2,151,823	
Office operations and equipment		530,992	513,365	
Servicing expense		288,010	237,714	
Professional and outside services		608,422	512,716	
Marketing		183,141	173,818	
Depreciation and amortization		295,480	310,114	
Other		366,225	615,919	
Total non-interest expense		4,767,456	4,515,469	
Net income	\$	1,902,585	\$ 2,715,071	

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	As of December 31,			
(dollars in thousands)	2022		2021	
Net income	\$ 1,902,585	\$	2,715,071	
Other comprehensive (loss)/income				
Change in unrecognized pension and postretirement amounts	(52,222)		119,572	
Net unrealized losses on AFS debt securities	(4,825,976)		(975,097)	
Change in fair value of cash flow hedge derivatives	233,541		118,173	
Total other comprehensive loss	(4,644,657)		(737,352)	
Total comprehensive (loss)/income	\$ (2,742,072)	\$	1,977,719	

# CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

(dollars in thousands)	Accumulated Other Comprehensive Equity Income/(Loss) Total Members' Eq			
Balance at December 31, 2020	\$ 14,629,545	\$ 302,886	\$ 14,932,431	
Other comprehensive loss	-	(737,352)	(737,352)	
Net income	2,715,071	-	2,715,071	
Balance at December 31, 2021	\$ 17,344,616	\$ (434,466)	\$ 16,910,150	
Other comprehensive loss	-	(4,644,657)	(4,644,657)	
Net income	1,902,585	-	1,902,585	
Balance at December 31, 2022	\$ 19,247,201	\$ (5,079,123)	\$ 14,168,078	

# CONSOLIDATED STATEMENTS OF CASH FLOWS

		For the Years Ended December 31,				
(dollars in thousands)		2022				
Operating activities						
Net income	\$	1,902,585	\$	2,715,071		
Adjustments to reconcile net income to net cash provided by operating activities						
Provision for loan losses		1,506,891		19,042		
Depreciation, amortization and accretion		272,686		373,309		
Amortization of ROU asset		26,591				
Loss on extinguishment of debt		-		182,012		
Valuation (gains) losses		337,588		217,857		
Realized (gains) losses on sale of loans		(122,055)		(406,863		
Other adjustments to net income		60,203		(9,023		
Change in loans held for sale		1,168,040		526,428		
Change in accounts receivable, accrued interest and other assets		(226,347)		1,316,180		
Change in mortgage servicing rights		(117,497)		(186,223		
Change in accounts payable, accrued expenses and other liabilities		1,729,075		501,568		
Net cash provided by operating activities		6,537,760		5,249,358		
Investing activities						
Purchases of AFS debt securities		(6,898,528)		(11,452,500		
Purchases of HTM securities		-		(499,133		
Purchase of equity securities				(500,000		
Proceeds from maturities, paydowns and calls of AFS debt securities		2,581,807		4,345,533		
Proceeds from sales of AFS debt securities		121,339		572,553		
Proceeds from maturities, paydowns and calls of HTM securities		134		150,245		
Net (purchases) redemptions of FHLB stock		(19,377)		101,400		
Proceeds from sale of loans held for investment		67,939				
Net increase in loans held for investment		(17,025,542)		(5.853.859		
Purchases of property, plant and equipment		(337,166)		(259,770		
Increase in NCUSIF deposit		(102,332)		(188,176		
Proceeds from sale of real estate owned and other assets		58,424		53,251		
Net cash used in investing activities		(21,553,302)		(13,530,456		
Financing activities		(==,===,===,		,,		
Net increase in deposit accounts		5,705,709		16,548,002		
Net change in securities sold under repurchase agreements		(1,386,141)		1,386,141		
Proceeds from borrowed funds		2,100,102		3,300,002		
Repayments of borrowed funds		(2,160,102)		(5,352,014		
Net cash provided by financing activities		4,259,568		15,882,131		
Net (decrease) increase in cash and cash equivalents and restricted cash		(10,755,974)		7,601,033		
Cash and cash equivalents and restricted cash at beginning of year		24,347,256		16,746,223		
Cash and cash equivalents and restricted cash at end of year	\$	13,591,282	\$	24,347,256		
Supplemental cash flow information				-		
Interest paid	S	1,065,872	\$	1,031,173		
Non-cash activities						
Transfers of loans held for investment to other assets	\$	60,459	\$	46,547		
Transfer of mortgage loans held for sale to loans	•	97,010	i i	781,444		
Right-of-use assets recognized at adoption of ASU 2016-02		312,138				

The following table provides a reconciliation of Cash and cash equivalents and restricted cash from the Consolidated Statements of Financial Condition to the Consolidated Statements of Cash Flows:

	As of December 31,			er 31,
(dollars in thousands)		2022		2021
Cash and cash equivalents on the Consolidated Statements of Financial Condition	\$	13,591,181	\$	24,347,156
Restricted cash included in other assets on the Consolidated Statements of Financial Condition		101		100
Total Cash and cash equivalents and restricted cash in the Consolidated Statements of Cash Flows	\$	13,591,282	\$	24,347,256

# **Note 1: Summary of Significant Accounting Policies**

# Organization

Navy Federal Credit Union is a member-owned, not-for-profit financial institution formed in 1933 under the provisions of the Federal Credit Union Act (FCUA) to provide a variety of financial services to those individuals in its field of membership, which includes Active Duty, veterans and retired military and civilian personnel who are or were employed by the Department of Defense, Coast Guard and their families. Navy Federal is headquartered in Vienna, Virginia, with branch locations around the country and abroad.

Navy Federal Financial Group (NFFG), a wholly owned subsidiary of Navy Federal Credit Union, is a credit union service organization that provides investment, insurance and other financial services. Navy Federal Investment Services, LLC, whose name was changed from Navy Federal Brokerage Services, LLC, effective January 1, 2022, is a wholly owned subsidiary of NFFG. Navy Federal Credit Union and its consolidated entity are referred to as "Navy Federal" herein.

## Basis of Presentation and Use of Estimates

The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The preparation of financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. These estimates are based on information available at the time the consolidated financial statements are prepared. Actual amounts or results could differ from these estimates.

# **Principles of Consolidation**

The consolidated financial statements include the accounts of Navy Federal Credit Union and its wholly owned subsidiary. All intercompany accounts and transactions have been eliminated in consolidation.

# **Reclassification of Prior Year Presentation**

Certain prior year amounts have been reclassified to conform to the current year presentation. Adjustments have been made within Operating activities of the Consolidated Statement of Cash Flows for the year ended December 31, 2021 to combine similar line items. These adjustments do not affect previously reported total Net cash provided by operating activities within the Consolidated Statement of Cash Flows.

## **Business Combinations**

The Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 805, *Business Combinations*, requires all business combinations be accounted for by applying the acquisition method. Accordingly, Navy Federal allocates the acquisition price of assets obtained and liabilities assumed in a business combination at fair value on the acquisition date. Any excess of the acquisition price over the fair value of net assets acquired is recognized as goodwill. Any transaction costs are expensed as incurred.

# **Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand, balances due from other financial institutions, cash held at the Federal Reserve Bank (FRB) and short-term investments with original maturities of three months or less, which include federal funds sold and securities purchased under agreements to resell. Original maturity means the original maturity to us when we acquire the investment, not the original maturity of the instrument itself. Cash and cash equivalents exclude restricted cash, which is included in Other assets on the Consolidated Statements of Financial Condition.

#### Investments

Navy Federal's investments in debt securities are classified as available-for-sale (AFS) or held-to-maturity (HTM) in accordance with ASC 320, *Investments—Debt Securities*. Debt securities are recorded on a trade date basis. Debt securities classified as AFS are carried at fair value, with any unrealized gains and losses recorded in accumulated other comprehensive income (AOCI) in the Consolidated Statements of Financial

Condition. Debt securities classified as HTM are carried at cost, adjusted for the amortization of premiums and accretion of discounts. Based on our investment strategy, management has the intent and ability to hold these securities until maturity. Gains and losses on dispositions are computed using the specific identification method and are included in Net (loss) gain on investments in the Consolidated Statements of Income. For both AFS and HTM debt securities, interest income is recognized on an accrual basis, and premiums and discounts are amortized or accreted as an adjustment to interest income using the interest method. See Note 2: Investments for details.

Navy Federal evaluates its debt securities in an unrealized loss position for other-than-temporary impairment in accordance with ASC 320. Navy Federal assesses whether it (a) has the intent to sell the debt security, (b) is more likely than not that it will be required to sell the debt security before recovering its amortized cost basis or (c) does not expect to recover the entire amortized cost basis of the debt security even if it does not intend to sell the debt security. In order to determine whether the entire amortized cost basis of the debt security can be recovered, Navy Federal compares the present value of cash flows expected to be collected from the debt security with its amortized cost basis and considers (1) the amount, and length of time, fair value has been less than amortized cost, (2) adverse conditions specifically related to the debt security or specific industry, (3) the volatility of the debt security and its expected cash flows and (4) changes in ratings of the issuer.

If Navy Federal has the intent to sell, it is more likely than not that Navy Federal will be required to sell, or does not expect the recovery of its entire amortized cost basis and the present value of cash flows expected to be collected is less than the amortized cost basis, any impairment is considered to be other-than-temporary. Such impairment is separated into a credit component and a noncredit component. The credit component is recognized immediately within Net (loss) gain on investments in the Consolidated Statements of Income, and the noncredit component is recognized in AOCI in the Consolidated Statements of Financial Condition. If Navy Federal sells or it is more likely than not that Navy Federal will be required to sell the debt security, any noncredit component of the other-than-temporary impairment is also recognized immediately within Net (loss) gain on investments in the Consolidated Statements of Income.

Navy Federal's investments in equity securities are classified as Equity securities on the Consolidated Statements of Financial Condition in accordance with ASC 321, *Investments—Equity Securities*. Equity securities are recorded on a trade date basis. Equity securities are carried at fair value, with any unrealized gains and losses recorded in earnings and included in Net (loss) gain on investments in the Consolidated Statements of Income. See Note 2: Investments for details.

Navy Federal has stock in the Federal Home Loan Bank (FHLB) of Atlanta. The carrying amounts are considered a reasonable estimate of fair value. FHLB stock is a restricted investment that is included in Investments in FHLB on the Consolidated Statements of Financial Condition and is evaluated for impairment annually.

In accordance with ASC 860, *Transfers and Servicing*, repurchase agreements and reverse repurchase agreements are recorded at historical cost and accounted for as secured financings within Borrowed funds or short-term investments within Cash and cash equivalents on the Consolidated Statements of Financial Condition, respectively.

#### Loans

Navy Federal's loan portfolio consists of consumer, credit card and real estate loans. Consumer loans consist of secured consumer loans (auto loans) and unsecured consumer loans (signature loans, checking lines of credit and education loans). Real estate loans consist of mortgage and equity loans. Real estate loans also include loans where Navy Federal has purchased a participation interest in mortgage loans originated by other credit unions. At origination, all consumer, credit card and equity loans are classified as held for investment. Mortgage loans are classified as either mortgage loans held for investment

or mortgage loans held for sale based on management's intent and ability to hold the loans for the foreseeable future or until maturity or payoff. Navy Federal has elected the fair value option for mortgage loans held for sale; as such, these loans are recorded at fair value with subsequent changes to estimated fair value recognized in Net (loss) gain on mortgage loans in the Consolidated Statements of Income.

In accordance with ASC 310, *Receivables*, loans held for investment are carried at the amount of unpaid principal balance (UPB) adjusted for net loan origination fees and certain direct origination costs, less an allowance for loan losses. Interest is accrued on loans using the effective interest rate on a daily basis except for credit card loans, for which interest is calculated by applying the periodic rate to the average daily balance outstanding. Accrued interest is presented separately from corresponding loans within Accounts receivable and accrued interest in the Consolidated Statements of Financial Condition.

The Coronavirus Aid, Relief, and Economic Security Act was signed into law on March 27, 2020 with several provisions extended via the passing of the Consolidated Appropriations Act on December 27, 2020, and which expired on January 1, 2022 (hereafter jointly referred to as the "CARES Act"). On April 7, 2020, federal banking regulators issued the Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customers Affected by the Coronavirus (Revised) (the "Interagency Statement"), which remains in effect as of December 31, 2022. Pursuant to the CARES Act, Interagency Statement and in response to the COVID-19 pandemic, Navy Federal has taken action to support members through offering a variety of assistance programs. Members requesting assistance were offered payment forbearance, payment extensions, payment deferrals and other types of loan modifications, collectively COVID-19 Loan Accommodations, to help members deal with the effects of the pandemic. Navy Federal began its pandemic relief program on March 1, 2020 and continues to work prudently with members affected by COVID-19.

Navy Federal considered the impact of COVID-19 Loan Accommodations and reported delinquency status as follows:

- Loans that were current either at the time Navy Federal's pandemic relief program began or the month end prior to receiving COVID-19 Loan Accommodations (if originated after March 1, 2020) are reported as current throughout the accommodation period.
- Loans that were delinquent either at the time Navy Federal's pandemic relief program began or the month end prior to receiving COVID-19 Loan Accommodations (if originated after March 1, 2020) are reported as delinquent throughout the accommodation period.
- Loans brought current as part of the COVID-19 Loan Accommodations or that became current during the accommodation period are reported as current.

All other loans are reported as delinquent when they are 30 days past due.

When a loan becomes 90 days past due, accrued interest is reversed and the loan is placed into non-accrual status. Generally, Navy Federal does not recognize an allowance for credit losses on accrued interest receivable. Interest received on loans in non-accrual status is accounted for on a cash basis. Loans are returned to accrual status when the principal and interest amounts contractually due are brought current and collection of remaining outstanding contractual payments are reasonably assured.

In accordance with ASC 310-20, *Receivables—Nonrefundable Fees and Other Costs*, loan origination fees and certain direct origination costs related to loans held for investment are deferred and amortized over the life of the loans as yield adjustments using the interest method for all products except for credit card loans, where fees and costs are netted and deferred and amortized on a straight-line basis over 12 months.

A loan is considered impaired when, based on current information and events, it is probable that Navy Federal will be unable to collect all amounts due from the borrower in accordance with the original contractual term. Navy Federal measures and recognizes impairment in accordance with ASC 310 and ASC 450.

# Allowance for Loan Losses

Navy Federal accrues estimated loan losses in accordance with ASC 450-20, *Loss Contingencies*, and ASC 310, *Receivables*. The allowance for loan losses is a reserve against loans held for investment established through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the collectability of the loan amount is not probable. Recoveries on previously charged-off loans are credited to the allowance.

Navy Federal's loan portfolio consists mainly of large groups of smaller-balance homogeneous loans that are collectively evaluated for impairment. The allowance for loan losses is maintained at a level that, in management's judgment, is sufficient to absorb losses inherent in the portfolio based on monthly evaluations of the portfolio's collectability. Collectability is determined by historical experience, financial strength of the borrower, and current economic conditions and trends that may adversely affect a borrower's ability to pay. The allowance for loan losses is subject to estimates and uncertainties associated with factors and processes used in determining the amount. Actual loan losses may differ from those estimates. Loans that are not in foreclosure, undergoing a modification or subject to a repayment plan are generally charged-off to the allowance at 180 days past due. Loans that do not share similar risk characteristics are individually evaluated for impairment.

Navy Federal also maintains an allowance for unfunded commitments at a level that is appropriate to absorb estimated probable credit losses. The allowance for unfunded commitments is derived in a manner similar to the methodology used for determining the allowance for loan losses. The allowance for unfunded commitments is recorded in Other liabilities on the Consolidated Statements of Financial Condition and the related provision expense is included in Provision for loan losses in the Consolidated Statements of Income.

## Mortgage Loans Held for Sale

Navy Federal's mortgage loans held for sale portfolio consists of mortgage loans originated with the intent and ability to sell. Interest income on mortgage loans held for sale is recorded as earned and is reported within Interest income—Loans in the Consolidated Statements of Income. ASC 825, *Financial Instruments*, permits entities to irrevocably elect to measure many financial instruments at fair value. Navy Federal has elected the fair value option for mortgage loans held for sale; as such, these loans are recorded at fair value with subsequent changes to estimated fair value recognized in Net (loss) gain on mortgage loans in the Consolidated Statements of Income. Fees earned and direct costs incurred associated with loans originated with the intent and ability to sell are recognized immediately within interest income. Loans are removed from the Consolidated Statements of Financial Condition when sold, and sales treatment is applied when, in accordance with ASC 860, *Transfers and Servicing*, the conditions for sale of financial assets are met. See Note 4: Loan Sales and Continuing Involvement in Assets Transferred for details.

In certain circumstances, mortgage loans originated with the intent to sell for which fair value option was elected will no longer be sold. Upon this change of intent, Navy Federal transfers and reclassifies the loans as held for investment. These loans continue to be measured at fair value with subsequent changes in estimated fair value recognized in Net (loss) gain on mortgage loans in the Consolidated Statements of Income.

# **Mortgage Servicing Rights**

Navy Federal recognizes mortgage servicing rights (MSRs) when mortgage loans are sold, and Navy Federal retains the right to service those loans. Navy Federal recognizes MSRs at fair value with changes in fair value recognized in the Other line item in the Consolidated Statements of Income. Navy Federal recognizes revenue from servicing mortgage loans as earned based upon the specific contractual terms of the servicing arrangement. See Note 4: Loan Sales and Continuing Involvement in Assets Transferred for details.

# **Troubled Debt Restructurings**

A Troubled Debt Restructuring (TDR) is a loan for which Navy Federal has granted a concession it would not have otherwise considered because a member is experiencing financial difficulty. The types of concessions Navy Federal grants in a TDR primarily include term extensions and interest rate reductions. TDR loans are accounted for in accordance with ASC 310-40, *Receivables—Troubled Debt Restructurings by Creditors*. TDR loans are individually evaluated for impairment. See Note 3: Loans and Allowance for Loan Losses for details.

The CARES Act provided optional, temporary relief from accounting for certain loan modifications as TDRs. Under these provisions, temporary relief was provided from the accounting requirements for TDRs for certain loan modifications during the period beginning on March 1, 2020 and ending on January 1, 2022 for a loan that was not more than 30 days past due as of December 31, 2019 and was not previously accounted for as a TDR, as well as federally backed mortgage loans regardless of delinquency status.

On April 7, 2020, federal banking regulators issued the Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customers Affected by the Coronavirus (Revised) (the "Interagency Statement"). Loans that did not meet the criteria for TDR relief under the CARES Act were evaluated in accordance with the Interagency Statement, which allowed banks to not designate certain short-term modifications (e.g., six months or less) as TDRs for borrowers with COVID-19 hardships, who were current on their payments prior to the modification.

Navy Federal elected to apply the above provisions of the CARES Act and Interagency Statement for the COVID-19 Loan Accommodations meeting the relevant criteria.

# Property, Plant and Equipment

Land held for use is carried at cost. Buildings, furniture, fixtures, equipment, computer software and capitalized information technology (IT) assets are carried at cost less accumulated depreciation and amortization, which are computed on a straight-line basis over the assets' estimated useful lives. The cost and related accumulated depreciation and amortization are eliminated from accounts when assets are disposed. Gains or losses upon disposition are included within the Other line item in the Consolidated Statements of Income. Expenditures for repairs and maintenance are charged to earnings as incurred. Improvements that extend the useful life of an asset are capitalized and depreciated over the extended useful life. Navy Federal purchases, as well as internally develops and customizes, certain software to enhance or perform internal business functions. Software development costs incurred in the planning and post-development project stages are charged to non-interest expense, and costs incurred in the application development stage are capitalized and amortized using the straight-line method over a five-year period. Leasehold improvements are carried at cost less accumulated amortization and are amortized over the lesser of the useful life or the remaining lease term. Useful lives for each asset category are estimated as follows:

	Useful Life
Buildings	40 years
Leasehold improvements	5 years
Equipment, furniture and fixtures	5 to 7.5 years
Computer equipment	2 to 3 years
Computer software and capitalized IT assets	5 years

# **Lease Accounting**

Effective January 1, 2022, Navy Federal adopted the provisions of Accounting Standards Update (ASU) No. 2016-02, "Leases (Topic 842)," (ASU 2016-02), for all open leases with a term greater than one year as of the adoption date, using the modified retrospective transition method. Navy Federal elected certain practical expedients, including to not reassess under the new guidance our prior conclusions about the classification of any existing leases, any initial direct costs associated with the leases or whether any existing contracts are or contain leases.

At contract inception, Navy Federal determines whether the contract is or contains a lease based on the term and conditions of the contract. Lease contracts for which Navy Federal is the lessee are recognized on the Consolidated Statements of Financial Condition as right-of-use (ROU) assets and lease liabilities. Lease liabilities and their corresponding ROU assets are recorded based on the present value of the future lease payments over the expected lease term. ROU assets and related lease liabilities are included in Other assets and Other liabilities on the Consolidated Statements of Financial Condition. Navy Federal utilizes the risk-free rate as a discount rate. The lease terms include periods covered by options to extend or terminate the lease depending on whether Navy Federal is reasonably certain to exercise such options. Navy Federal accounts for lease and non-lease components as single lease component and does not recognize the ROU assets and lease liabilities for any leases with terms of one year or less. Navy Federal recognizes the lease costs for these leases on a straight-line basis over the lease term whereas the variable lease costs are recognized in the period in which the obligation for those payments is incurred. Operating lease cost is included in Office operations and equipment in the Consolidated Statements of Income.

Navy Federal's operating leases, where Navy Federal is a lessee, include office space, branches and ATMs. While Navy Federal has certain finance leases as a lessee, such leases are not material to the Consolidated Financial Statements.

# **NCUSIF Deposit**

The deposit in the National Credit Union Share Insurance Fund (NCUSIF) is in accordance with the FCUA and National Credit Union Administration (NCUA) regulations, which require the maintenance of a deposit by each credit union in an amount equal to 1% of its insurable shares. The deposit would be refunded to Navy Federal if its insurance coverage is terminated, the operations of the fund are transferred from the NCUA Board or the NCUA decides to make a distribution to credit unions based on the equity ratio's excess over the net operating level.

Goodwill represents the excess of purchase price over the fair value of assets acquired and liabilities assumed in business combinations. In accordance with ASC 350-20, Intangibles—Goodwill and Other, intangible assets with finite useful lives are amortized, and goodwill and intangible assets with indefinite lives are evaluated for impairment annually as of our reporting date, December 31, through evaluation of facts and circumstances over the duration of the reporting period. Navy Federal evaluates qualitative factors, including, but not limited to, the general economic environment, industry and market considerations and overall financial performance of Navy Federal. Based on this evaluation, if it is more likely than not the carrying amount of a reporting unit exceeds its fair value, an impairment loss is measured and recognized in an amount equal to that excess, limited to the total amount of goodwill allocated to that reporting unit.

Navy Federal completed its annual impairment assessment as of December 31, 2022 and concluded there was no impairment. Navy Federal did not have any adjustments to goodwill during the years ended December 31, 2022 and 2021.

# **Derivative Financial Instruments**

Derivative financial instruments are financial contracts that derive their value from underlying changes in assets, rates or indices. Derivatives are used to protect or hedge against changes in prices or interest rate movements that could adversely affect the value of certain assets or liabilities and future cash flows.

Navy Federal accounts for its derivative financial instruments in accordance with ASC 815, Derivatives and Hedging, which requires all derivative instruments to be carried at fair value on the Consolidated Statements of Financial Condition. Navy Federal executes and clears certain derivative transactions through derivative clearing organizations. Navy Federal's centrally cleared derivatives are subject to legally enforceable master netting agreements, where we have the right to offset exposure with the

same counterparty. As such, Navy Federal reports these positions on a net basis on the Consolidated Statements of Financial Condition. All derivative financial instruments are recognized at fair value and classified as Other assets or Other liabilities on the Consolidated Statements of Financial Condition. See Note 5: Derivative Instruments and Hedging Activities for details.

# **Economic Hedges**

Navy Federal enters into mortgage loan commitments, also called interest rate lock commitments (IRLCs), in connection with its mortgage banking activities to fund residential mortgage loans at specified times in the future. The IRLCs are considered derivative instruments under applicable accounting guidance and expose Navy Federal to the risk that the price of the loans underlying the commitments may decline between the inception of the rate lock and the funding date of the loan. Navy Federal is exposed to further price risk after the funding date until the mortgage loan is sold. To protect against price risk, Navy Federal enters into forward sales contracts with counterparties. Changes in the fair value of economic hedges are included in Net (loss) gain on mortgage loans in the Consolidated Statements of Income.

# **Accounting Hedges**

Under the provisions of ASC 815, *Derivatives and Hedging*, derivative instruments can be designated as fair value hedges or cash flow hedges. Fair value hedges are used to protect against changes in the value of assets and liabilities as a result of interest rate volatility. Navy Federal uses interest rate swaps as fair value hedges to offset the change in value of its certain fixed-rate AFS debt securities. Changes in the fair value of fair value hedges are recorded in the same Consolidated Statements of Income line item as the related hedged item. Cash flow hedges are used to minimize the variability in cash flows resulting from interest rate fluctuations. Navy Federal uses interest rate swaps to hedge against the variability in cash flows of its floating-rate debt payments. Changes in fair value of cash flow hedges are reported as a component of AOCI and reclassified into earnings in the same period when the hedged transaction affects earnings, and in the same Consolidated Statements of Income line as the hedged item.

At the inception of a hedge relationship, Navy Federal formally documents the hedged item, the particular risk management objective, the nature of the risk being hedged, the derivative being used, how effectiveness of the hedge will be assessed and how ineffectiveness of the hedge will be measured. Navy Federal utilizes a regression analysis at the inception of a hedge and a qualitative analysis for each reporting period thereafter to assess whether the derivative is expected to be, and has been, highly effective in offsetting changes in the fair value or cash flows of a hedged item.

Navy Federal discontinues hedge accounting when it is determined the derivative is not expected to be or has ceased to be a highly effective hedge; the derivative expires or is sold or terminated; the derivative is de-designated; or in the case of a cash flow hedge, it is no longer probable that the forecasted transaction will occur by the end of the originally specified time frame. Subsequent to discontinuing a fair value or cash flow hedge, the derivative will continue to be recorded on the Consolidated Statements of Financial Condition at fair value, with changes in fair value included in earnings. For a discontinued fair value hedge, the previously hedged item is no longer adjusted for changes in fair value. If the forecasted transaction is no longer probable to occur, Navy Federal discontinues hedge accounting designation and immediately recognizes the previously unrealized gain or loss in AOCI into earnings. For other discontinuing type events, the unrealized gain or loss continues to be deferred in AOCI until the forecasted transaction affects earnings. See Note 5: Derivative Instruments and Hedging Activities for details.

# Pension Accounting and Retirement Benefit Plans

Navy Federal has a defined benefit pension plan, 401(k) defined contribution and 457(b) savings plans, and a non-qualified supplemental retirement plan. Navy Federal also provides a postretirement medical plan for certain retired employees. Navy Federal accounts for its defined benefit pension plan and postretirement medical plan in accordance with ASC 715, *Compensation—Retirement Benefits*. See Note 10: Retirement Benefit Plans for details.

# Fair Value Measurement

Navy Federal measures certain financial assets and liabilities at fair value in accordance with ASC 820, *Fair Value Measurement*, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between willing market participants at the measurement date. Navy Federal employs various valuation approaches to measure fair value, including market and income approaches. The market approach uses prices or relevant information generated by market transactions involving identical or comparable assets or liabilities. The income approach involves discounting future amounts to a single present amount and is based on current market expectations about those future amounts. Valuation techniques and parameters used for measuring assets and liabilities are reviewed and validated by Navy Federal on an annual basis. In measuring fair value, Navy Federal maximizes the use of quoted prices and observable inputs. A description of the fair value hierarchy is as follows:

- Level 1—Valuation is based on unadjusted quoted prices in an active market for identical instruments.
- Level 2—Valuation is based on observable inputs such as quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions (rates, volatilities, credit spreads) for financial instruments are observable.
- Level 3—Valuation is generated from techniques that use significant assumptions that are not observable in the market. Valuation techniques include pricing models, discounted cash flow methodologies or similar techniques.

Generally, uncertainties in fair value measurements of financial instruments using unobservable inputs may have a significant impact on fair value. Certain of these unobservable inputs will, in isolation, have a directionally consistent impact on the fair value of the instrument for a given change in that input. Alternatively, the fair value of the instrument may move in an opposite direction for a given change in another input. In general, changes in interest rates, constant prepayment rates, servicing costs, best execution forward contract prices or other relevant inputs may result in a significant increase or decrease in the Level 3 fair value measurement of a particular asset or liability as of the reporting date.

See Note 14: Fair Value Measurement for additional information.

# **Revenue Recognition**

In the ordinary course of business, Navy Federal recognizes two types of revenue in its Consolidated Statements of Income: Interest income and Non-interest income.

Navy Federal's principal source of revenue is interest income from Loans and Investment securities, which is recognized on an accrual basis using the effective interest method. For information on Navy Federal's policies for recognizing Interest income on investments and loans, refer to "Investments", "Loans" and "Mortgage Loans Held for Sale" sections within this Note, respectively.

Non-interest income includes revenue from various types of transactions and services provided to members and customers, primarily, Interchange income, as well as Fee and other income. For information on Navy Federal's policies for recognizing Net (loss) gain on mortgage loans, Net (loss) gain on investments and Mortgage servicing revenue, refer to "Mortgage Loans Held for Sale", "Investments" and "Mortgage Servicing Rights" sections within this Note.

Revenue from contracts with customers is earned by Navy Federal in exchange for services provided to customers and recognized when services are completed or as they are rendered and based on agreed-upon rates. The majority of the contracts with customers are short-term in nature and can be terminated by our members or customers at any time.

Interchange income consists of credit and debit card fees for standing ready to authorize and provide settlement on card transactions processed through the payment networks. Interchange fees are

recognized upon settlement with the payment networks. Interchange rates are set by the payment network and are variable in nature as they are based on transaction volumes and other factors.

Interchange income is reported net of the cost of rewards programs based on card usage. The rewards cost totaled \$647.6 million and \$505.8 million for the years ended December 31, 2022 and 2021, respectively.

The majority of Fee and other income relates to service charges on deposit accounts for account maintenance and various transaction-based services such as ATM usage, returned items fees and other deposit-related fees. The revenue from these fees is recognized when services or transactions are completed and are based on the type of services provided and agreed-upon rates. Payments for services provided are either withdrawn from the member's account as services are rendered or in the billing period following the completion of the service.

# **Advertising Costs**

Advertising costs are expensed as incurred and are included in Marketing in the Consolidated Statements of Income.

## **Income Taxes**

Pursuant to the FCUA, Navy Federal is exempt from federal and state income taxes.

# **Dividends**

Dividend rates on deposit accounts are set by Navy Federal's Board of Directors. Dividends are charged to Dividends on deposits in the Consolidated Statements of Income and paid to members monthly.

# **New Accounting Pronouncements**

The following accounting pronouncements have been issued by the FASB, but are not yet effective for Navy Federal:

In June 2016, the FASB issued ASU 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which replaces the incurred loss impairment methodology in current U.S. GAAP with a methodology that reflects lifetime expected credit losses of financial assets carried at amortized cost. The following ASUs comprise Topic 326 and collectively allow entities to elect a simplified transition approach:

- ASU 2018-19, Codification Improvements to Topic 326, Financial Instruments—Credit Losses
- ASU 2019-04, Codification Improvements to Topic 326, Financial Instruments—Credit Losses, Topic 815, Derivatives and Hedging, and Topic 825, Financial Instruments
- ASU 2019-05, Financial Instruments—Credit Losses (Topic 326): Targeted Transition Relief
- ASU 2019-10, Financial Instruments—Credit Losses (Topic 326), Derivatives and Hedging (Topic 815), and Leases (Topic 842): Effective Dates
- ASU 2019-11, Codification Improvements to Topic 326, Financial Instruments—Credit Losses
- ASU 2020-03, Codification Improvements to Financial Instruments
- ASU 2022-02, Financial Instruments—Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures

Navy Federal will adopt the Current Expected Credit Losses (CECL) accounting standard for the fiscal year 2023 reporting period on January 1, 2023. Navy Federal is in the process of updating accounting policies and implementing necessary changes to systems, models, processes and controls to transition to CECL using a modified retrospective approach. Upon adoption, we expect to record a net increase to the allowance for credit losses with an offsetting decrease to opening members' equity.

The increase in allowance is primarily driven by the measurement of expected credit losses using a life of loan assessment, with the largest expected increases within the credit card and consumer loan portfolios.

In March 2022, the FASB issued ASU 2022-02, Financial Instruments—Credit Losses (Topic 326): Troubled Debt Restructurings (TDR) and Vintage Disclosures, which eliminates the accounting guidance for TDRs by creditors in ASC 310-40, Receivables—Troubled Debt Restructurings by Creditors, as credit losses from loans modified as TDRs are now incorporated in the allowance for credit losses upon adoption of CECL. ASU 2022-02 requires enhanced disclosures for certain loan refinancings and restructurings by creditors for borrowers experiencing financial difficulty. Navy Federal will apply the provisions outlined within ASU 2022-02 upon adoption of CECL, using the modified retrospective approach, allowing for the unwinding of existing TDR reserves as of CECL adoption. As the previously designated TDRs will now be incorporated into the allowance for credit losses, the financial impact of ASU 2022-02 adoption will be included as a component of the increase to the allowance for credit losses referenced above.

Navy Federal does not expect the adoption of CECL to have an impact on Navy Federal being categorized as "well-capitalized" under the NCUA's regulatory framework.

In December 2022, the FASB issued ASU 2022-06, *Reference Rate Reform (Topic 848): Deferral of the Sunset Date of Topic 848*, to extend the temporary accounting rules under ASU 2020-04, *Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting* from December 31, 2022 to December 31, 2024. The ASU became effective upon issuance and did not impact our financial results in 2022.

# **Note 2: Investments**

#### **HTM and AFS Debt Securities**

The amortized cost of Navy Federal's HTM debt securities as of December 31, 2022 and 2021 was \$750 million. Substantially, all the HTM debt securities are U.S. government and federal agency securities.

Navy Federal's AFS debt securities as of December 31 were as follows:

	December 31, 2022							
		Amortized		Unrealized		Unrealized		Fair
(dollars in thousands)		Cost		Gains		Losses		Value
Available-for-sale debt securities								
U.S. government and federal agency securities	\$	11,011,785	\$	-	\$	(1,646,265)	\$	9,365,520
Residential mortgage-backed securities		14,921,441		1,978		(2,566,066)		12,357,353
Commercial mortgage-backed securities		469,350		-		(34,744)		434,606
Bank notes and corporate bonds		4,468,881		1,387		(444,062)		4,026,206
Municipal securities		874,121		-		(141,111)		733,010
Non-U.S. government securities		266,292		-		(12,037)		254,255
Total available-for-sale debt securities	\$	32,011,870	\$	3,365	\$	(4,844,285)	\$	27,170,950

	December 31, 2021							
	Amortized		Unrealized		Unrealized		Fair	
(dollars in thousands)	Cost		Gains		Losses		Value	
Available-for-sale debt securities								
U.S. government and federal agency securities	\$ 9,444,357	\$	119,307	\$	(190,159)	\$	9,373,505	
Residential mortgage-backed securities	13,188,840		63,897		(283,779)		12,968,958	
Commercial mortgage-backed securities	471,175		17,993		(1,282)		487,886	
Bank notes and corporate bonds	3,712,632		233,575		(11,740)		3,934,467	
Municipal securities	741,126		31,160		(6,125)		766,161	
Non-U.S. government securities	231,686		12,285		-		243,971	
Total available-for-sale debt securities	\$ 27,789,816	\$	478,217	\$	(493,085)	\$	27,774,948	

Navy Federal sold AFS debt securities with a carrying value of \$124.7 million and \$552.8 million for cash proceeds of \$121.3 million and \$572.6 million for the years ended December 31, 2022 and 2021, respectively. Gross realized gains of zero and gross realized losses of \$3.3 million were included in earnings for the year

ended December 31, 2022. Gross realized gains of \$19.7 million and gross realized losses of zero were included in earnings for the year ended December 31, 2021.

The contractual maturities of Navy Federal's HTM debt securities as of December 31, 2022 were as follows:

	Dec	cember 31, 2022
(dollars in thousands)	Ar	nortized Cost
Held-to-maturity debt securities		
Due in one year or less	\$	249,848
Due after one year through five years		400,185
Due after five years through ten years		
Due after ten years		100,000
Total held-to-maturity debt securities	\$	750,033

The contractual maturities of Navy Federal's AFS debt securities as of December 31, 2022 were as follows:

	December 31, 2022								
(dollars in thousands)	Amortized Cost	Fair Value							
Available-for-sale debt securities									
Due in one year or less	\$ 936,178	\$ 930,688							
Due after one year through five years	8,129,760	7,687,537							
Due after five years through ten years	2,854,926	2,468,184							
Due after ten years	20,091,006	16,084,541							
Total available-for-sale debt securities	\$ 32,011,870	\$ 27,170,950							

Navy Federal held 8 HTM and 681 AFS debt securities in an unrealized loss position at December 31, 2022. All securities in an unrealized loss position were reviewed individually to determine whether those losses were caused by an other-than-temporary decline in fair value. Navy Federal makes a determination of whether unrealized losses are other-than-temporary as discussed in Note 1: Summary of Significant Accounting Policies. For a majority of these investments, Navy Federal does not intend to sell nor would Navy Federal be, more likely than not, required to sell these securities before recovering their amortized cost basis. The unrealized losses associated with these investments are not a result of changes in the credit quality of the issuers; rather, the losses are reflective of changing market interest rates. Navy Federal expects to recover the entire cost basis of these securities as there were no declines in the fair value that were considered other-than-temporary during the years ended December 31, 2022 and 2021.

The following tables present HTM and AFS debt securities at fair value and their associated gross unrealized losses aggregated by category and the length of time that individual securities have been in a continuous unrealized loss position:

			Decembe	er 31, 2022		
	Less than	12 Months	То	tal		
(dollars in thousands)	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses
Held-to-maturity debt securities	\$ 95,876	\$ (4,498)	\$ 593,572	\$ (56,065)	\$ 689,448	\$ (60,563)
Available-for-sale debt securities						
U.S. government and federal agency securities	4,421,064	(199,511)	4,944,457	(1,446,754)	9,365,521	(1,646,265)
Residential mortgage-backed securities	3,879,799	(346,736)	8,257,138	(2,219,330)	12,136,937	(2,566,066)
Commercial mortgage-backed securities	413,225	(28,928)	21,381	(5,816)	434,606	(34,744)
Bank notes and corporate bonds	2,958,555	(186,937)	918,415	(257,125)	3,876,970	(444,062)
Municipal securities	341,989	(39,369)	391,021	(101,742)	733,010	(141,111)
Non-U.S. government securities	254,255	(12,037)	-	-	254,255	(12,037)
Total available-for-sale debt securities	12,268,887	(813,518)	14,532,412	(4,030,767)	26,801,299	(4,844,285)
Total debt securities	\$ 12,364,763	\$ (818,016)	\$ 15,125,984	\$ (4,086,832)	\$ 27,490,747	\$ (4,904,848)

				Decembe	er 31,	2021			
	Less than	12 M	onths	12 Months	or L	onger	To	tal	
	Fair Gross Unred			Fair	Gr	oss Unrealized	Fair	Gr	oss Unrealized
(dollars in thousands)	Value		Losses	Value		Losses	Value		Losses
Held-to-maturity debt securities	\$ 541,400	\$	(7,911)	\$ 99,175	\$	(855)	\$ 640,575	\$	(8,766)
Available-for-sale debt securities									
U.S. government and federal agency securities	3,459,505		(45,182)	1,711,069		(144,976)	5,170,574		(190,158)
Residential mortgage-backed securities	7,631,249		(145,929)	2,745,088		(137,851)	10,376,337		(283,780)
Commercial mortgage-backed securities	-		-	25,952		(1,282)	25,952		(1,282)
Bank notes and corporate bonds	293,732		(3,968)	118,333		(7,772)	412,065		(11,740)
Municipal securities	263,774		(3,952)	57,959		(2,173)	321,733		(6,125)
Total available-for-sale debt securities	11,648,260		(199,031)	4,658,401		(294,054)	16,306,661		(493,085)
Total debt securities	\$ 12,189,660	\$	(206,942)	\$ 4,757,576	\$	(294,909)	\$ 16,947,236	\$	(501,851)

As of December 31, 2022 and 2021, Navy Federal had pledged \$83.2 million and \$137.5 million, respectively, of investment securities as collateral with counterparties for derivative transactions under master netting agreements. As of December 31, 2022 and 2021, Navy Federal pledged \$1 billion and \$1.1 billion in investment securities to the FHLB as collateral to borrow funds. As of December 31, 2022 and 2021, Navy Federal pledged zero and \$1.4 billion in U.S. government and federal agency securities as collateral for borrowed funds under repurchase agreements. For securities sold under agreements to repurchase, Navy Federal would be obligated to provide additional collateral in the event of a significant decline in fair value of the collateral pledged. This risk is managed by monitoring the liquidity and credit quality of the collateral, as well as the maturity profile of the transactions. See Note 9: Borrowed Funds for maturity information of the associated liabilities.

## **Equity Securities**

Navy Federal's equity securities consist of investments in a mutual fund and redeemable common stock. Navy Federal recognized \$114.3 million unrealized losses and \$51.1 million unrealized gains on equity securities during the years ended December 31, 2022 and 2021, respectively.

## Note 3: Loans and Allowance for Loan Losses

Navy Federal's loan portfolio consists of consumer, credit card and real estate loans.

Pursuant to the Interagency Statement and in connection with the credit reporting provisions per the CARES Act, the December 31, 2022 and 2021 delinquency status of accounts that received COVID-19 Loan Accommodations aligns with the rules set forth for financial institutions to report delinquency status to the credit agencies. The past due status of loans that received COVID-19 Loan Accommodations was frozen during the accommodation period, and as a result, loans may be reported as current in the tables below even if payments were past due based upon the loan's original contractual terms. See Note 1: Summary of Significant Accounting Policies for additional details.

The composition of Navy Federal's loans by portfolio and delinquency status as of December 31 was as follows:

					Decemb	oer:	31, 2022			
							Total Delinquent		Unamortized Cost/	Total
(dollars in thousands)	Current	D	elinquent		Delinquent		Loans	_ (	(Deferred Fee)	Loans
Consumer loans	\$ 31,106,442	\$	498,084	\$	223,405	\$	721,489	\$	48,250	\$ 31,876,181
Credit card loans	25,262,626		457,539		370,027		827,566		3,714	26,093,906
Real estate loans	50,729,415		647,189		326,631		973,820		(193,489)	51,509,746
Total loans held for investment	\$ 107,098,483	\$	1,602,812	\$	920,063	\$	2,522,875	\$	(141,525)	\$ 109,479,833

		December 31, 2021													
(dollars in thousands)	Current	30-89 Days Delinquent		90 Days or More Delinquent		Total Delinquent Loans			Unamortized Cost/ (Deferred Fee)		Total Loans				
Consumer loans	\$ 26,468,260	\$	306,836	\$	131,098	\$	437,934	\$	44,229	\$	26,950,423				
Credit card loans	21,272,813		288,005		201,607		489,612		6,177		21,768,602				
Real estate loans	44,873,871		264,862		291,618		556,480		(209,100)		45,221,251				
Total loans held for investment	\$ 92,614,944	\$	859,703	\$	624,323	\$	1,484,026	\$	(158,694)	\$	93,940,276				

### **Non-Accrual Loans**

When a loan becomes 90 days past due, accrued interest is reversed and the loan is placed into non-accrual status. Loans that received COVID-19 Loan Accommodations under the CARES Act were placed on non-accrual under the same policy. As a result, the table below included loans that were not reported as delinquent due to receiving certain COVID-19 Loan Accommodations but are classified as non-accrual due to missing three consecutive payments according to the terms of their original contractual agreement.

The composition of Navy Federal's loans by portfolio on non-accrual status as of December 31 was as follows:

(dollars in thousands)	2022	2021
Consumer loans	\$ 223,405	\$ 131,098
Credit card loans	370,027	201,607
Real estate loans	465,274	1,024,641
Total	\$ 1,058,706	\$ 1,357,346

## **Credit Quality**

Navy Federal closely monitors the credit quality of its loan portfolio based on economic conditions, loan performance trends and certain risk attributes. The risks in Navy Federal's consumer and credit card loans portfolio correlate to broad economic trends, which are monitored in conjunction with borrowers' risk attributes. The risks that may affect the default experience on Navy Federal's mortgage and equity loans portfolio include changes in home prices in various geographic locations, which are monitored in conjunction with various loan attributes such as vintage, product type and property type. This information is utilized to evaluate the appropriateness of the allowance for loan losses. Credit quality indicators, as described below, are obtained and updated every month.

### **Consumer Loans**

Navy Federal uses FICO Score and delinquency status as an indicator of credit quality for secured consumer loans and unsecured consumer loans, respectively, which consisted of the following as of December 31:

(dollars in thousands)	December 31, 2022	December 31, 2021
Secured consumer loans		
FICO	Total <sup>(1)</sup>	Total <sup>(2)</sup>
Greater than or Equal to 610	\$ 20,026,060	\$ 17,716,957
Less than 610	4,515,473	3,388,215
Total	\$ 24,541,533	\$ 21,105,172
Unsecured consumer loans		
Delinquency Status		
Performing	\$ 7,091,844	\$ 5,652,808
60+ days and foreclosure	172,880	129,981
Total	\$ 7,264,724	\$ 5,782,789

<sup>(1)</sup> Excludes deferred costs from both secured and unsecured consumer loans of \$48.3 million and other adjustments of \$21.7 million.

<sup>(2)</sup> Excludes deferred costs from both secured and unsecured consumer loans of \$44.2 million and other adjustments of \$18.2 million.

# Credit Card, Mortgage and Equity Loans

Navy Federal uses delinquency status as an indicator of credit quality for credit card, mortgage and equity loans. Refer to the loan composition and delinquency status table above for information as of December 31, 2022 and 2021.

### Allowance for Loan Losses

Changes in the allowance for loan losses during the years ended December 31 were as follows:

		Decembe	er 31	1, 2022		
(dollars in thousands)	Consumer	Credit Cards		Real Estate		Total
Allowance for credit losses:						
Balance, beginning of year	\$ 549,953	\$ 1,136,517	\$	93,885	\$	1,780,355
Provision expense	679,676	890,428		4,726		1,574,830
Loans charged off	(642,345)	(965,399)		(4,795)		(1,612,539)
Recoveries	162,301	167,796		12,227	Г	342,324
Net change in allowance for unfunded commitments	13	(6,581)		-		(6,568)
Balance, end of year	\$ 749,598	\$ 1,222,761	\$	106,043	\$	2,078,402
Ending balance: loans held for investment, individually evaluated for impairment	\$ 107,288	\$ 115,834	\$	91,440	\$	314,562
Ending balance: loans held for investment, collectively evaluated for impairment  Loan amount (excluding allowance):	\$ 642,311	\$ 1,106,927	\$	14,602	\$	1,763,840
Ending balance: loans held for investment, individually evaluated for impairment	\$ 550,786	\$ 344,884	\$	2,417,772	\$	3,313,442
Ending balance: loans held for investment, collectively evaluated for impairment	\$ 31,325,395	\$ 25,749,022	\$	49,091,974	\$	106,166,391

		Decembe	er 31	1, 2021	
(dollars in thousands)	Consumer	Credit Cards		Real Estate	Total
Allowance for credit losses:					
Balance, beginning of year	\$ 711,548	\$ 1,708,198	\$	200,823	\$ 2,620,569
Provision expense	119,729	16,875		(117,562)	19,042
Loans charged off	(418,741)	(694,090)		(4,653)	(1,117,484)
Recoveries	137,256	117,587		15,277	270,120
Net change in allowance for unfunded commitments	161	(12,053)			(11,892)
Balance, end of year	\$ 549,953	\$ 1,136,517	\$	93,885	\$ 1,780,355
Ending balance: loans held for investment, individually evaluated for impairment	\$ 89,774	\$ 119,130	\$	73,023	\$ 281,927
Ending balance: loans held for investment, collectively evaluated for impairment	\$ 459,379	\$ 1,017,387	\$	20,523	\$ 1,497,289
Ending balance: loans held for investment, acquired with deteriorated credit quality	\$ 800	\$	\$	339	\$ 1,139
Loan amount (excluding allowance):					
Ending balance: loans held for investment, individually evaluated for impairment	\$ 457,002	\$ 353,133	\$	1,716,012	\$ 2,526,148
Ending balance: loans held for investment, collectively evaluated for impairment	\$ 26,492,061	\$ 21,415,469	\$	43,499,692	\$ 91,407,223
Ending balance: loans held for investment, acquired with deteriorated credit quality	\$ 1,360	\$ -	\$	5,547	\$ 6,907

Changes in the allowance for unfunded commitments during the years ended December 31 were as follows:

(dollars in thousands)		2022	2	021
Balance, beginning of year	\$	54,413	\$	42,521
Net change in allowance for unfunded commitments		6,568		11,892
Balance, end of year	S	60,981	S	54,413

## **Troubled Debt Restructurings**

TDRs are individually evaluated for impairment beginning in the month of restructuring. For loans that have not been approved for foreclosure or discharged under Chapter 7 bankruptcy, impairment is measured as the difference between the net carrying amount of the loan and the modified future expected cash flows discounted at the loan's original effective interest rate. For real estate loans approved for foreclosure, impairment is measured by the difference between the recorded investment and the collateral value less estimated costs to sell. Chapter 7 bankruptcy TDRs are considered to be dependent solely on the collateral for repayment. The loans are measured based on the estimated fair value of the collateral less estimated cost to sell, and a charge-off is recorded if the carrying value exceeds the fair value of the collateral.

The following table summarizes the financial impact, by concession type, of loans that became TDRs during the years ended December 31:

				2022 (1)		
(dollars in thousands)	Interest Rate Reduction and Term Extension		Interest Rate Reduction	Term Extension	Other (2)	Total
Consumer	\$ 10,464	\$	13,278	\$ 34,486	\$ 3,334	\$ 61,562
Credit card	-		45,923		3,903	49,826
Real estate	8,064	1	595	16,462	396	25,517
Total	\$ 18,528	\$	59,796	\$ 50,948	\$ 7,633	\$ 136,905

 $<sup>^{\{1\}}</sup>$  Excludes loans that were classified as TDRs in prior years and re-modified during the year.

<sup>&</sup>lt;sup>[2]</sup> Includes TDR loans resulting from actions taken by a bankruptcy court, such as the reduction of the loan's contractual principal or interest, or where the borrower has been released from personal liability.

				2021 (1)		
(dollars in thousands)	Red	erest Rate uction and Extension	Interest Rate Reduction	Term Extension	Other (2)	Total
Consumer	\$	6,467	\$ 11,796	\$ 14,173	\$ 4,003	\$ 36,439
Credit card		-	21,087	- 10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2,952	24,039
Real estate		3,064	116	8,508	478	12,166
Total	\$	9,531	\$ 32,999	\$ 22,681	\$ 7,433	\$ 72,644

<sup>(1)</sup> Excludes loans that were classified as TDRs in prior years and re-modified during the year.

Subsequent to designation as a TDR, interest income is recognized based on a loan's modified expected cash flows and revised effective interest rate. Additional impairment is recognized for TDRs that exhibit further credit deterioration after modification.

For the year ended December 31, 2022, TDRs that were more than 90 days delinquent within the first 12 months after modification totaled \$252.9 million, which included \$96.7 million of consumer loans, \$44.5 million of credit card loans and \$111.7 million of real estate loans.

For the year ended December 31, 2021, TDRs that were more than 90 days delinquent within the first 12 months after modification totaled \$72.9 million, which included \$30.3 million of consumer loans, \$10.9 million of credit card loans and \$31.7 million of real estate loans.

#### **Impaired Loans**

Interest income was not accrued on loans that remained impaired and did not return to performing status during the years ended December 31, 2022 and 2021. Interest income on impaired loans in non-accrual status is recognized on a cash basis. The following table represents information regarding loans individually evaluated for impairment as of and for the years ended December 31:

<sup>[2]</sup> Includes TDR loans resulting from actions taken by a bankruptcy court, such as the reduction of the loan's contractual principal or interest, or where the borrower has been released from personal liability.

			Decembe	er 3	1, 2022	December 31, 2022									
(dollars in thousands) Impaired loans with an associated allowance		Loan Amount	Associated Allowance		Average Balance	ı	Interest ncome cognized								
Consumer	\$	546,203	\$ 107,288	\$	499,746	¢	40,967								
Credit card	Ψ	337,484	115,834	Ψ	343,470	Ψ	37,011								
Real estate		2,062,985	91,440		1,726,429		89,365								
Total impaired loans with an associated allowance	\$	2,946,672	\$ 314,562	\$	2,569,645	\$	167,343								
Impaired loans without an associated allowance															
Consumer	\$	4,583	\$ -	\$	4,149	\$	501								
Credit card		7,400	-		5,539		1,212								
Real estate		354,787	-		340,463		13,485								
Total impaired loans without an associated allowance	\$	366,770	\$ -	\$	350,151	\$	15,198								
Total impaired loans	\$	3,313,442	\$ 314,562	\$	2,919,796	\$	182,541								

	December 31, 2021									
(dollars in thousands)	Loan Amount	Associated Allowance		Average Balance	ı	Interest ncome cognized				
Impaired loans with an associated allowance										
Consumer	\$ 453,288	\$ 89,774	\$	518,525	\$	42,914				
Credit card	349,456	119,130		400,364		42,077				
Real estate	1,389,873	73,023		1,320,399		44,989				
Total impaired loans with an associated allowance	\$ 2,192,617	\$ 281,927	\$	2,239,288	\$	129,980				
Impaired loans without an associated allowance										
Consumer	\$ 3,714	\$ -	\$	4,063	\$	651				
Credit card	3,677	-		4,379		615				
Real estate	326,139	-		303,221		7,978				
Total impaired loans without an associated allowance	\$ 333,530	\$ -	\$	311,663	\$	9,244				
Total impaired loans	\$ 2,526,147	\$ 281,927	\$	2,550,951	\$	139,224				

## **Loan Transfers**

Navy Federal reclassified \$97 million and \$781.4 million of mortgage loans held for sale to mortgage loans held for investment during the years ended December 31, 2022 and 2021, respectively. Navy Federal continues to account for these loans at fair value.

# Note 4: Loan Sales and Continuing Involvement in Assets Transferred

In the normal course of business, Navy Federal originates and transfers qualifying residential mortgage loans in securitization or sales transactions in which it has continuing involvement. Loans are sold to Federal National Mortgage Association and Federal Home Loan Mortgage Corporation, collectively the Government Sponsored Enterprises (GSEs), and Government National Mortgage Association (GNMA). The GSEs and GNMA generally securitize loans into mortgage-backed securities that are sold to third-party investors in the secondary market or retained by Navy Federal for investment purposes. Navy Federal may also sell loans that were previously retained for investment purposes to private third-party investors.

Navy Federal sold/securitized \$6.1 billion and \$10.7 billion of first mortgage loans during the years ended December 31, 2022 and 2021, respectively. The following table provides a summary of the cash flows exchanged between Navy Federal and transferees on all loans transferred during the years ended December 31:

(dollars in thousands)	2022	2021
Cash from sale of mortgage loans and mortgage-backed securities	\$ 5,900,153	\$ 10,962,946
Repurchase of previously transferred loans	143,052	464,608
Contractual servicing fees received	152,957	152,811

During the years ended December 31, 2022 and 2021, Navy Federal did not reclassify any mortgage loans from held for investment to mortgage loans held for sale.

Realized gains on sale of mortgages are included in Net (loss) gain on mortgage loans in the Consolidated Statements of Income and totaled \$122.1 million and \$406.9 million for the years ended December 31, 2022 and 2021, respectively. Navy Federal recorded fair value losses on mortgage loans held for sale and mortgage loan commitments of \$51.3 million and \$138.5 million for the years ended December 31, 2022 and 2021, respectively, in Net (loss) gain on mortgage loans in the Consolidated Statements of Income.

Navy Federal's continuing involvement in loans transferred includes ongoing servicing, repurchasing previously transferred loans under certain conditions, loss-sharing agreements, holding of mortgage-backed securities and obligations related to standard representations and warranties.

## Servicing

Navy Federal retains MSR on loans transferred in sale transactions and loans securitized by the GSEs and GNMA. MSR assets are recognized at fair value on the date of sale or securitization. The changes in fair value of MSRs during the years ended December 31 were as follows:

(dollars in thousands)	2022	2021
Balance, beginning of period	\$ 474,649	\$ 418,954
Additions from loans sold with servicing retained	117,496	186,224
Change in fair value due to:		
Pay offs/Maturities (1)	(81,180)	(160,029)
Others (2)	117,185	29,500
Balance, end of period	\$ 628,150	\$ 474,649

<sup>(1)</sup> Represents MSR value changes resulting from passage of time, including the impact from scheduled loan principal payments and loans that were paid down or paid off during the period.

Actual and expected loan constant prepayment rates (CPR), discount rates, servicing costs and other economic factors are considered in determining the MSR fair value. The MSR valuation is sensitive to interest rate and prepayment risk. The sensitivity analysis of the hypothetical effect on fair value of MSR as a result of a 10% and 20% adverse change in the CPR and option adjusted spread at December 31 is presented below:

(dollars in thousands)	2022	2021	
Weighted-average life (years)	5.83		5.93
Weighted-average CPR	11.88%		11.53%
Decline in fair value from 10% adverse change	\$ 25,494	\$	22,709
Decline in fair value from 20% adverse change	50,619		43,581
Option adjusted spread	1.32%		5.70%
Decline in fair value from 10% adverse change	\$ 3,006	\$	10,477
Decline in fair value from 20% adverse change	5,924		20,490

See Note 14: Fair Value Measurement for further details.

Navy Federal earns servicing and other ancillary fees for its role as servicer. Navy Federal's servicing fees are priced based on parameters set by the GSEs and GNMA. Navy Federal's servicing revenue is included in

<sup>(2)</sup> Represents MSR value changes resulting primarily from market-driven changes in interest rates.

Mortgage servicing revenue in the Consolidated Statements of Income. Navy Federal received \$2.2 million and \$3.4 million of late charges and miscellaneous fees, which is included in Fee and other income in the Consolidated Statements of Income during the years ended December 31, 2022 and 2021, respectively.

Navy Federal's responsibilities as servicer typically include collecting and remitting monthly principal and interest payments, maintaining escrow deposits, performing loss mitigation and foreclosure activities, and in certain instances, funding servicing advances that have not yet been collected from the borrower. Navy Federal recognizes servicing advances in Accounts receivable and accrued interest on the Consolidated Statements of Financial Condition. Servicing advances as of December 31, 2022 and 2021 totaled \$110.8 million and \$132.6 million, respectively.

The following table provides the outstanding and delinquent loan balances of transferred loans for which Navy Federal retains servicing rights at December 31:

(dollars in thousands)	2022	2021		
Principal balances of loans serviced (1)	\$ 34,749,823	\$ 34,032,180		
Delinquent loans (2)	229,196	395,475		

<sup>(1)</sup> Includes loans that are in the GNMA early pool buyback program of \$153.9 million and \$342.8 million at December 31, 2022 and 2021, respectively.

### **Retained Investment in GNMA Securities**

GNMA securities backed by Navy Federal loans may be retained as investments by Navy Federal and classified as AFS debt securities. See Note 2: Investments for details.

In accordance with ASC 860-20, Sales of Financial Assets, the effect of two negative changes in each of the key assumptions used to determine the fair value of Navy Federal's investment in GNMA securities must be disclosed. The negative effect of each key assumption change must be calculated independently, holding all other assumptions constant. The table below details the key assumptions used in Navy Federal's analysis, specifically, CPR, anticipated credit losses and weighted-average life.

(dollars in thousands)	2022	2	202	1
Weighted-average CPR		13.51%		21.71%
Anticipated credit losses (1)	\$	-	\$	-
Weighted-average life (years)		5.35		3.55

<sup>(1)</sup> GNMA securities are fully collateralized by government-insured loans, and as such, there are no anticipated significant credit losses.

The sensitivity analysis of the hypothetical effect on fair value of GNMA securities as a result of a 10% and 20% adverse change in the CPR at December 31 is presented below:

(dollars in thousands)	2022		2021
Weighted-average CPR			
Decline in fair value from 10% adverse change	\$	1,545	\$ 1,394
Decline in fair value from 20% adverse change		2,960	2,636

The sensitivities in the table above are hypothetical and may not be indicative of actual results. The effect of a variation in a particular assumption on the fair value is calculated independently of changes in other assumptions. Further, changes in fair value based on variations in assumptions generally cannot be extrapolated because the relationship of the change in assumption on the fair value may not be linear.

The fair value of GNMA securities held by Navy Federal was \$319.9 million and \$471.7 million as of December 31, 2022 and 2021, respectively.

<sup>(2)</sup> Serviced delinquent loans are 60 days or more past due. Delinquent loan balances, net of the adjustments related to COVID-19 Loan Accommodations totaled \$164.6 million and \$203.4 million as of December 31, 2022 and 2021, respectively.

## **GNMA Early Pool Buyback Program**

Navy Federal has the option to repurchase pooled loans out of GNMA securities when members fail to make payments for three consecutive months. As Navy Federal has the unilateral ability to repurchase these loans, effective control over the loans has been regained. Navy Federal recognizes an asset in mortgage loans held for sale and a corresponding liability in Other liabilities on the Consolidated Statements of Financial Condition regardless of whether it has the intent to repurchase the loan. Of the loans that became eligible for repurchase under the Early Pool Buyback Program, \$136.7 million and \$454.3 million were repurchased out of GNMA securities during the years ended December 31, 2022 and 2021, respectively. The loans bought out of GNMA securities are recorded as mortgage loans held for investment. At December 31, 2022 and 2021, amounts associated with the Early Pool Buyback Program recognized in Mortgage loans held for sale and Other liabilities totaled \$153.9 million and \$342.8 million, respectively.

# Financial Guarantees Related to Recourse Provided in Assets Transferred

### **Representations and Warranties**

For mortgage loans transferred in sale transactions or securitizations to the GSEs, GNMA and other investors, Navy Federal has made representations and warranties that the loans meet specified requirements. These requirements typically relate to collateral, underwriting standards, validation of certain borrower representations in connection with the loan and the use of standard legal documentation. In connection with the sale of loans to the GSEs, GNMA and other investors, Navy Federal may be required to repurchase the loan or indemnify the respective entity for losses due to breaches of these representations and warranties.

Navy Federal recognizes a liability for estimated losses related to representations and warranties from the inception of the obligation when the loans are sold. This liability is included in Other liabilities on the Consolidated Statements of Financial Condition. In the Consolidated Statements of Income, the related expense is included as an offset to Net (loss) gain on mortgage loans for loans sold during the current period, or in Servicing expense for re-measurement of the liability related to loans sold in prior periods. Navy Federal's estimated representations and warranties liability at December 31, 2022 and 2021 was \$10.2 million and \$9.9 million, respectively.

Management believes the liability for representations and warranties appropriately reflects the estimated probable losses on indemnification and repurchase claims for all loans sold and outstanding as of December 31, 2022 and 2021. In making these estimates, Navy Federal considers the losses expected to be incurred over the weighted average life of the sold loans. While management seeks to obtain all relevant information in estimating this liability, the estimation process is inherently uncertain and imprecise and, accordingly, it is reasonably possible future losses could be more or less than Navy Federal's established liability. At December 31, 2022 and 2021, Navy Federal estimates it is reasonably possible it could incur additional losses in excess of its accrued liability of up to approximately \$35.4 million and \$29.1 million, respectively.

The total UPB subject to representations and warranties was \$33.9 billion and \$33.2 billion as of December 31, 2022 and 2021, respectively.

### **Loss-Sharing Agreements**

Navy Federal sold mortgage loans to the GSEs under loss-sharing agreements dated from 2006 to 2021. Navy Federal must indemnify the GSEs for losses related to loans with higher loan-to-value (LTV) ratios through the life of the loans or loans with higher LTV and no private mortgage insurance that occur during a period of three to four years from the applicable settlement date. The following table summarizes the outstanding balance of loans sold and payments made for losses under these agreements during the years ended December 31:

(dollars in thousands)	(dollars in thousands) UPB of Loans Sold as of 12/31		Losses Paid During the Year Ended 12/31	Carrying Value of Liability as of 12/31		
2022	\$ 278,973	\$ 63,194	\$ 17	\$ 583		
2021	408,167	71,690	236	1,631		

The liability recognized for estimated losses related to these loss-sharing agreements is included in Other liabilities on the Consolidated Statements of Financial Condition. In the Consolidated Statements of Income, the related expense is included as an offset to Net (loss) gain on mortgage loans for loans sold during the current period, or in Servicing expense for any re-measurement of the liability related to loans sold in prior years.

# Note 5: Derivative Instruments and Hedging Activities

Navy Federal's risk management strategies include the use of derivatives as economic hedges and derivatives designated as qualifying accounting hedges. The goal of these strategies is to mitigate market risk so that movements in interest rates do not adversely affect the value of Navy Federal's assets or liabilities, earnings or future cash flows. The fair value of derivative instruments are presented in a gain or loss position, net, for those that are subject to legally enforceable master netting agreements, are reported in Other assets and Other liabilities, respectively, on the Consolidated Statements of Financial Condition.

The following table presents the notional amount and fair value of derivative instruments on a gross basis:

		December 31, 2022							Dec	ember 31, 2021		
	Notional Derivatives at Fair Value					Notional			Derivatives at Fair Value			
(dollars in thousands)		Amount	Asset		Liability		Amount		Asset		Liability	
Derivatives not designated as accour	nting h	nedges:										
Interest rate lock commitments	\$	302,464	\$	2,334	\$	71	\$	1,055,350	\$	21,177	\$	1
Forward sales contracts		534,500		2,336		3,253		2,154,000		1,221		3,227
Total derivatives not designated as accounting hedges	\$	836,964	s	4,670	s	3,324	s	3,209,350	s	22,398	s	3,228
Derivatives designated as accounting			•	,,,,,		5,521	•	-,,	•	,	•	
Interest rate contracts:												
Fair value interest rate contracts	\$	-	\$	-	\$	-	\$	10,000	\$	1	\$	-
Cash flow interest rate contracts		2,100,000		1,102		17		2,160,000		99		2,267
Total derivatives designated as												
accounting hedges	\$	2,100,000	\$	1,102	\$	17	\$	2,170,000	\$	100	\$	2,267
Total derivative instruments, gross	\$	2,936,964	\$	5,772	\$	3,341	\$	5,379,350	\$	22,498	\$	5,495
Less: Legally enforceable master netting												
agreements				(2,353)		(2,353)				(1,221)		(1,221)
Total derivative instruments, net			\$	3,419	\$	988			\$	21,277	\$	4,274

## **Offsetting Derivative Financial Instruments**

As discussed in Note 1: Summary of Significant Accounting Policies, some of Navy Federal's derivative instruments are subject to legally enforceable master netting agreements, where we have the right to offset exposure with the same counterparty. As such, Navy Federal reports these positions on the Consolidated Statements of Financial Condition on a net basis.

The following tables present total gross derivative assets and liabilities at December 31, 2022 and 2021, which are adjusted to reflect the effects of legally enforceable master netting agreements. The following tables also include financial instruments or cash collateral related to legally enforceable master netting agreements that represent securities or cash collateral received or pledged with the same counterparty. These amounts are not offset on the Consolidated Statements of Financial Condition, but are shown as a reduction to total derivative assets and liabilities to derive net derivative assets and liabilities.

	December 31, 2022										
	G		Gross Amounts		Net Amounts		Gross Amount				
(dollars in thousands)	Gross Amounts Recognized	Offset in Statement of s Financial Condition (1)		Presented in Statement of Financial Condition		Financial Instruments Collateral <sup>(2)</sup>		Cash Collateral <sup>(2)</sup>		Net Amount	
Financial Assets											
Derivative instruments not subject to master netting agreements	\$ 2,334	\$		\$	2,334	\$	_	\$	_	\$	2,334
Derivative instruments subject to master netting agreements	3,438		(2,353)		1,085		-				1,085
Total derivative assets	\$ 5,772	\$	(2,353)	_	3,419	\$	-	\$	-	\$	3,419
Financial Liabilities											
Derivative instruments not subject to master netting agreements	\$ (71)	\$	-	\$	(71)	\$	-	\$	-	\$	(71)
Derivative instruments subject to master netting agreements	(3,270		2,353		(917)		786		131		_
Total derivative liabilities	(3,341)	)	2,353		(988)		786		131		(71)
Total	\$ 2,431	\$	-	\$	2,431	\$	786	\$	131	\$	3,348

 $<sup>^{\</sup>left( 1\right) }$  Includes offset by same counterparty where legally enforceable under master netting agreements.

 $<sup>^{(2)}</sup> Amounts \ are \ limited \ to \ the \ derivative \ asset/liability \ balance \ and, \ accordingly, \ do \ not \ include \ excess \ collateral \ received/pledged.$ 

	December 31, 2021										
			oss Amounts Offset Statement of	F	Net Amounts Presented in	Ste	Gross Amount atement of Find				
	Gross Amounts		Financial	3	Financial		Instruments		Cash		
(dollars in thousands)	Recognized	С	Condition (1)		Condition	_	Collateral <sup>(2)</sup>	С	ollateral <sup>(2)</sup>	Ne	t Amount
Financial Assets											
Derivative instruments not subject to master netting agreements	\$ 21,177	\$	-	\$	21,177	\$	-	\$	_	\$	21,177
Derivative instruments subject to master netting agreements	1,321		(1,221)		100		_		_		100
Total derivative assets	\$ 22,498	\$	(1,221)	\$	21,277	\$	-	\$		\$	21,277
Financial Liabilities											
Derivative instruments not subject to master netting agreements	\$ (1)	\$		\$	(1)	\$		\$		\$	(1)
Derivative instruments subject to master netting agreements	(5,494)		1,221		(4,273)		4,157		116		-
Total derivative liabilities	(5,495)		1,221		(4,274)		4,157		116		(1)
Total	\$ 17,003	\$	-	\$	17,003	\$	4,157	\$	116	\$	21,276

 $<sup>^{(1)}</sup>$  Includes offset by same counterparty where legally enforceable under master netting agreements.

## **Derivatives Accounted For as Economic Hedges**

Navy Federal is an active participant in the production of mortgage loans that are sold to investors in the secondary market. At origination, these loans are classified as Mortgage loans held for sale on the Consolidated Statements of Financial Condition. Prior to origination, the corresponding IRLCs related to Mortgage loans held for sale expose Navy Federal to the risk of adverse changes in interest rates between the time of the loan commitment and the time Navy Federal funds the loan. Navy Federal is also exposed to the risk of adverse changes in value after funding the loan up until the time when the loan is delivered to the investor. To offset this exposure, Navy Federal enters into forward sales contracts to deliver mortgage

<sup>(2)</sup> Amounts are limited to the derivative asset/liability balance and, accordingly, do not include excess collateral received/pledged.

loans to investors at specified prices in the "To Be Announced" market (TBA securities). These forward sales contracts act as an economic hedge against the risk of changes in the value of both the IRLCs and the funded loans. Navy Federal accounts for these derivatives in accordance with ASC 815, *Derivatives and Hedging*.

The table below presents gains and losses resulting from derivatives accounted for as economic hedges for the years ended December 31:

(dollars in thousands)		2022	2021
	Location of Gain/(Loss)		
Derivative Instruments	Recognized in Earnings		
Interest rate lock commitments	Net (loss) gain on mortgage loans	\$ (18,912)	\$ (67,148)
Forward sales contracts	Net (loss) gain on mortgage loans	1,089	25,170
Total		\$ (17,823)	\$ (41,978)

## **Derivatives Accounted For as Qualifying Accounting Hedges**

Under the provisions of ASC 815, *Derivatives and Hedging*, derivative instruments may be designated as a qualifying fair value or cash flow hedge.

### Fair Value Accounting Hedges

Navy Federal uses qualifying fair value hedges to protect certain fixed-rate investments against adverse changes in fair value attributable to changes in interest rates. For derivative instruments that are designated and qualify as a fair value hedge, the gain or loss on the derivative instrument and the gain or loss on the hedged item attributable to the hedged risk are recognized in current earnings. When interest rate fluctuations result in changes in the fair value of fixed-rate investments, the gains or losses on the derivative instruments are highly effective in offsetting the change in fair value.

The table below summarizes recognized gains and losses related to derivatives designated as fair value hedges during the years ended December 31:

(dollars in thousands)	2022		2021	
Changes in Fair Value	Location of Changes in Fair Value Recognized in Earnings			
Interest rate swaps hedging fixed-rate investments	Fee and other income	\$	27	\$ 10
Hedged fixed-rate investments attributable to risk being hedged	Fee and other income		84	6

## **Cash Flow Accounting Hedges**

Navy Federal funds a portion of its operations with variable rate debt obligations. Navy Federal uses pay-fixed interest rate swaps to hedge the variability in cash flows related to existing and anticipated replacement FHLB borrowings that reprices based on the Secured Overnight Financing Rate (SOFR).

For derivative instruments that are designated and qualify as cash flow hedges, the gain or loss on the derivative instrument is reported in AOCI and reclassified into earnings in the same period during which the hedged transaction affects earnings and is presented in the same Consolidated Statements of Income line item as the earnings effect of the hedged item.

The table below summarizes gains and losses on cash flow hedges for the years ended December 31:

	2022	2021				2022	2021
(dollars in thousands)	Gain/(Loss) in A	Recognized OCI		Location of (Loss) Reclassified from AOCI into Earnings	,	Amount of (Loss) Rec from AOCI into Ea	
Interest rate contracts	\$ 212,422	\$	61,081	Interest on borrowed funds	\$	(21,119) \$	(57,092)

During the next 12 months, net gains in AOCI of approximately \$38.8 million on derivative instruments that qualify as cash flow hedges are expected to be reclassified into earnings.

For open or future cash flow hedges, the maximum length of time over which forecasted transactions are or will be hedged is approximately 10 years.

# **Note 6: Commitments and Contingencies**

#### Commitments

In the normal course of business, Navy Federal enters into commitments to extend credit and makes financial guarantees to help meet the financing needs of its members. Unfunded loan commitments are amounts Navy Federal has agreed to lend to a member generally as long as the member remains in good standing on existing loans. Commitments generally have fixed expiration dates or other termination clauses. Navy Federal uses the same credit policies in making commitments as it does for all loans, and accordingly, at December 31, 2022 and 2021, the potential credit risk related to these commitments could be similar to existing loans, if these commitments became funded loans.

Commitment balances as of December 31, were as follows:

(dollars in thousands)	2022	2021
Credit cards	\$ 41,846,986	\$ 37,391,303
Home equity lines of credit	2,190,471	1,219,721
Checking lines of credit	1,301,821	1,280,954
Preapproved loans	1,456,723	1,340,048
Other	71,654	76,958
Total	\$ 46,867,655	\$ 41,308,984

#### Contingencies

Navy Federal is party to various legal and regulatory actions normally associated with financial institutions, the aggregate effect of which, in the opinions of management and legal counsel, would not be material to Navy Federal's consolidated financial statements.

# Note 7: Property, Plant and Equipment and Leases

## Property, Plant and Equipment

The following is a summary of Navy Federal's property, plant and equipment as of December 31:

(dollars in thousands)	2022	2021
Land and buildings	\$ 2,014,3	21 \$ 1,982,513
Equipment, furniture and fixtures	822,19	737,897
Computer software and capitalized IT assets	1,275,5	77 1,102,694
Leasehold improvements	207,8	189,421
Subtotal	4,319,93	28 4,012,525
Less: Accumulated depreciation/amortization	(1,979,0	(1,709,179)
Total	\$ 2,340,88	2 \$ 2,303,346

## **Operating Leases**

The following table presents information about the operating lease portfolio and related lease costs as of and for the year ended December 31, 2022:

(dollars in thousands)		Amount
Right-of-use assets	\$	288,301
Lease liabilities	\$	304,572
Cash paid on operating lease liabilities	\$	29,587
Weighted-average remaining lease term (years)		13.2
Weighted-average discount rate		1.9%
(dollars in thousands)		Amount
Operating lease cost	\$	31,459
Variable lease cost		7,036
Total lease cost	S	38 495

The following table presents a maturity analysis of the operating leases and a reconciliation of the future undiscounted cash flows to lease liabilities as of December 31, 2022:

(dollars in thousands)	Amount
2023	\$ 29,723
2024	29,335
2025	28,586
2026	27,850
2027	26,833
Thereafter	205,233
Total undiscounted future lease payments	347,560
Less: Imputed interest expense	(42,988)
Total lease liabilities	\$ 304,572

In addition to the table above, as of December 31, 2022, Navy Federal had additional undiscounted future operating lease commitments of \$25.8 million that were signed but had not yet commenced.

# **Note 8: Deposit Accounts**

Navy Federal's deposit accounts consist of demand and time deposits. The aggregate amount of time deposits that meet or exceed the \$250,000 NCUA insurance limit, which is reported at the members' applicable account ownership category, was \$11.2 billion and \$9.7 billion at December 31, 2022 and 2021, respectively.

As of December 31, 2022, scheduled maturities of time deposits for each of the next five years were as follows:

(dollars in thousands)	Amount
2023	\$ 18,227,099
2024	9,361,230
2025	4,742,875
2026	695,290
2027	1,337,544

Overdrafts on demand deposits of \$120.3 million and \$159 million as of December 31, 2022 and 2021, respectively, have been reclassified to Loans held for investment on the Consolidated Statements of Financial Condition.

Interest rates on deposit accounts are set by the Board of Directors and are based on an evaluation of current and future market conditions. Interest on deposit accounts is based on available earnings for each interest period and is not guaranteed by Navy Federal. In claims against the assets of Navy Federal, such as in the event of its liquidation, amounts in deposit accounts that exceed the \$250,000 NCUA insurance limit are subordinate to other liabilities of Navy Federal.

# **Note 9: Borrowed Funds**

Navy Federal's borrowings as of December 31 were as follows:

	December 31, 2022						
(dellers in the commodel	A	Cauman	Five d /Fle at	Day one out	Maturities		
(dollars in thousands)	Amount Outstanding	Coupon	Fixed/Float	Payment	Maturities		
FHLB borrowing	\$ 1,600,000	3.25% - 4.72%	Fixed	Monthly	2028 - 2037		
FHLB borrowing	865,000	3.43% - 4.62%	Fixed	Quarterly	2028 - 2033		
FHLB borrowing	2,100,000	4.46% - 4.59%	Float	Quarterly	2023		
Total FHLB borrowings	\$ 4,565,000						

		December 31, 2021					
(dollars in thousands)	Amou	nt Outstanding	Coupon	Fixed/Float	Payment	Maturities	
FHLB borrowing	\$	1,600,000	3.25% - 4.72%	Fixed	Monthly	2028 - 2037	
FHLB borrowing		865,000	3.43% - 4.62%	Fixed	Quarterly	2028 - 2033	
FHLB borrowing		2,160,000	0.17% - 0.22%	Float	Quarterly	2022	
Total FHLB borrowings	\$	4,625,000					
Securities sold under repurchase agreements	\$	1,386,141	0.01% - 0.12%	Fixed	Monthly	2022	
Total securities sold under							
repurchase agreements	\$	1,386,141					
Total borrowed funds	\$	6,011,141					

The following table displays the amount of borrowed funds by maturity for each of the next five years and thereafter as of December 31, 2022:

(dollars in thousands)	Amount
2023	\$ 2,100,000
2023 2024	
2025 2026 2027	-
2026	
2027	-
Thereafter	2,465,000 <b>4,565,000</b>
Total	\$ 4,565,000

Navy Federal did not make any prepayment of its borrowings during the year ended December 31, 2022.

During 2021, Navy Federal prepaid \$1.8 billion of its borrowings with the FHLB. In connection with the prepayment, Navy Federal incurred \$182 million of debt extinguishment costs, which is included in Other non-interest expense in the Consolidated Statements of Income.

At December 31, 2022, Navy Federal pledged consumer and credit card loans to the FRB as collateral with a carrying amount of \$42.7 billion for the ability to borrow up to \$28.9 billion. At December 31, 2022, Navy Federal pledged mortgage loans held for investment with a carrying amount of \$26.4 billion and debt securities with fair value of \$1 billion to the FHLB as collateral for the ability to borrow up to \$20 billion. As of December 31, 2021, Navy Federal pledged \$25.6 billion of consumer and credit card loans

to the FRB as collateral for the ability to borrow up to \$19 billion. As of December 31, 2021, Navy Federal pledged \$25.2 billion in mortgage loans held for investment and \$1.1 billion in debt securities to the FHLB as collateral for the ability to borrow up to \$22.5 billion.

As of December 31, 2022, there were no securities purchased under repurchase agreements. For securities sold under agreements to repurchase, Navy Federal would be obligated to provide additional collateral in the event of a significant decline in fair value of the collateral pledged. This risk is managed by monitoring the liquidity and credit quality of the collateral, as well as the maturity profile of the transactions. As of December 31, 2021, Navy Federal pledged \$1.4 billion in U.S. Treasury securities from the investments portfolio as collateral for borrowed funds under repurchase agreements.

Navy Federal had the following borrowing capacity and unused lines of credit as of December 31:

(dollars in thousands)	2022	2021
Federal Reserve Bank	\$ 28,852,198	\$ 18,993,238
FHLB	15,450,079	17,878,515
Lines of Credit	250,000	250,000
Total	\$ 44,552,277	\$ 37,121,753

### Note 10: Retirement Benefit Plans

## Navy Federal Credit Union Employees' Retirement Plan

Navy Federal Credit Union Employees' Retirement Plan (the Plan) is a defined benefit retirement plan with benefits based on set formulas. Navy Federal transitioned to a Cash Balance design as of January 1, 2001, but retained the Traditional design for those employees who opted to remain under the Traditional formula. The following describes how the benefits are calculated:

- Cash Balance—This design provides either a single sum payment upon retirement or a monthly annuity. The annuity option is available for each Cash Balance Plan participant who has a benefit value of more than \$5.000.
- **Traditional**—This design provides a lifetime of monthly retirement benefits, determined by a set formula. The formula is based on the final average earnings (an average of the three highest consecutive years of income) multiplied by 2%, times the length of employee service.

#### Retiree Medical Plan

Navy Federal provides to employees hired prior to January 1, 2009, postretirement benefits to offset the cost of medical insurance premiums or out-of-pocket medical expenses. The plan provides a lump sum, notionally credited, to a health reimbursement account equal to \$75 or \$100 (depending on the retiree's age on September 1, 2008), multiplied by the number of years of continuous service the retiree provided to Navy Federal, multiplied by a lump sum factor.

The pension assets, net of the accumulated benefit obligation, are recognized in Other assets and the retiree medical plan liabilities are recognized in Other liabilities on the Consolidated Statements of Financial Condition. The following table provides key balances and transaction amounts of the pension and retiree medical plans as of and for the year ended December 31:

		Pens	ion	Retiree Medical		
(dollars in thousands)		022	2021	2022	2021	
Accumulated benefit obligation at year end	\$ 1,3	.285,249	\$ 1,537,469	N/A	N/A	
Projected benefit obligation at year end	1,	.480,094	1,801,857	52,122	70,173	
Fair value of plan assets at year end	1,7	.729,573	2,079,596	-	-	
Over/(under) funded		249,479	277,739	(52,122)	(70,173)	
Employer contributions		60,000	40,000	3,447	3,218	
Plan participants' contributions		-	-	78	110	
Benefits paid		(72,402)	(63,243)	(3,525)	(3,328)	
Net periodic benefit cost		16,244	24,197	5,190	5,451	

As of December 31, 2022, the decrease in projected benefit obligation for the pension plan was mainly driven by an increase in the discount rate, partially offset by plan experience, including new entrants, an increase in the Consumer Price Index (CPI) assumption and a plan amendment to provide a one-time benefit increase of 6% to all participants receiving monthly benefits. As of December 31, 2022, the change in the projected benefit obligation for the retiree medical plan was mainly driven by an increase in the discount rate.

As of December 31, 2021, the change in the projected benefit obligation for the pension plan was mainly driven by the change in the Consumer Price Index (CPI) assumption, plan experience, including new entrants, offset by the increase in the discount rate. As of December 31, 2021, the change in the projected benefit obligation for the retiree medical plans was mainly driven by the change in the discount rate.

Navy Federal reports service cost and other components of net periodic benefit cost in Salaries and employee benefits in the Consolidated Statements of Income. The assumptions used to determine the projected benefit obligation and net periodic benefit costs for the pension and retiree medical benefit plans for the years ended December 31 were as follows:

	Pe	nsion	Retiree Medical			
	2022	2021	2022	2021		
Discount rate						
Projected benefit obligation	5.55%	2.95%	5.50%	3.00%		
Net periodic benefit cost	2.95%	2.65%	3.00%	2.80%		
Rate of compensation increase						
Projected benefit obligation	8.57%	5.16%	N/A	N/A		
Net periodic benefit cost	6.57%	4.66%	N/A	N/A		
Expected long-term rate of return	6.00%	6.00%	N/A	N/A		
Cash balance interest crediting rate						
Projected benefit obligation	4.10%	3.79%	N/A	N/A		
Net periodic benefit cost	3.79%	3.79%	N/A	N/A		

The long-term rate of return assumption represents the expected average rate to be earned on plan assets and future plan contributions to meet benefit obligations. The assumption is based on several factors, including the anticipated long-term asset allocation of plan assets, historical market index and plan returns and a forecast of future expected asset returns.

The amounts in AOCI that have not yet been recognized as components of net periodic benefit cost as of December 31 are:

	Pension <b>2022 2021</b>			1		dical		
(dollars in thousands)				2021		2022		2021
Accumulated other comprehensive loss								
Net prior service cost	\$	62,396	\$	27,209	\$	112	\$	352
Net loss/(gain)		263,232		226,402		(2,911)		16,644
Total Accumulated other comprehensive loss/(gain)	\$	325,628	\$	253,611	\$	(2,799)	\$	16,996

The amounts recognized in AOCI for the years ended December 31, 2022 and 2021 consist of:

		Pen	sion		Retiree Medical			
(dollars in thousands)		2022		2021	2022			2021
Amounts amortized during the year								
Net prior service cost	5	\$ (4,765)	\$	(3,665)	\$	(240)	\$	(239)
Net loss		(4,926)		(15,729)		(839)		(1,026)
Amounts arising during the year								
Net prior service cost		39,952		13,239		-		-
Net (gain)/loss		41,756		(109,025)		(18,716)		(3,127)
Total recognized in other comprehensive (income)/loss		\$ 72,017	\$	(115,180)	\$	(19,795)	\$	(4,392)

The following table discloses the benefits expected to be paid in the next 10 years:

(dollars in thousands)	Pension	Retiree Medical		
2023	\$ 88,357	\$ 3,506		
2024	92,497	3,512		
2025	98,064	3,534		
2026	103,501	3,528		
2027	108,840	3,502		
2028-2032	614,190	17,509		

The anticipated employer contribution for 2023 is \$25 million for the pension plan and \$3.4 million for the retiree medical benefit plan. The measurement date for the pension and retiree medical benefit plan for 2022 and 2021 was December 31.

The investment strategy of the Plan is to employ an approach whereby a mix of equity and fixed-income investments are used to maximize the long-term return of plan assets at a prudent level of risk that includes consideration of benefit obligation volatility. The intent of this strategy is to keep the Plan wellfunded over the long run. Risk tolerance is established through careful consideration of plan liabilities and plan-funded status. Investment risk is measured and monitored on an ongoing basis through annual liability measurements, periodic asset/liability studies and regular investment portfolio reviews.

As of December 31, 2022, the target allocation of plan assets was 25% U.S. equity securities, 40% global equity securities and 35% fixed-income securities. Most of the U.S. equity assets are invested in a large company index fund and in a defensive equity fund with the balance in small- and mid-sized company equity securities. Most of the global equity allocation is in developed markets around the world, with the balance in emerging markets. The fixed-income allocation comprises a small allocation to cash to provide liquidity for benefit and expense payments, with the balance invested in intermediate and longterm bonds, the majority of which are investment-grade.

The tables below present the Plan's assets within the fair value hierarchy as described in Note 1: Summary of Significant Accounting Policies as of December 31:

(dollars in thousands)	December 31, 2022								
Asset Category	Level 1	Level 2		Level 3		Total			
U.S. equity securities	\$ 83,715	\$	-	\$	-	\$	83,715		
Global equity securities	656,089		-		-		656,089		
Fixed-income securities	273,330		226,571		-		499,901		
Cash and cash equivalents	53,142		-		-		53,142		
Total assets in the fair value hierarchy	\$ 1,066,276	\$	226,571	\$		\$	1,292,847		
Investments measured at net asset value:							436,726		
Total investments						\$	1,729,573		

(dollars in thousands)	December 31, 2021									
Asset Category	Level 1	Level 2		Level 3		Total				
U.S. equity securities	\$ 101,676	\$	-	-	\$	101,676				
Global equity securities	797,224		-			797,224				
Fixed-income securities	378,762		242,220			620,982				
Cash and cash equivalents	68,919		-			68,919				
Total assets in the fair value hierarchy	\$ 1,346,581	\$	242,220	\$ -	\$	1,588,801				
Investments measured at net asset value:						490,795				
Total investments					\$	2,079,596				

The following is a description of the valuation methodologies used to value fixed income securities that are classified within Level 2 of the fair value hierarchy. Municipal bonds, corporate bonds and corporate notes are valued based on yields currently available on comparable securities of issuers with similar credit ratings. Asset-backed securities and non-agency collateralized mortgage obligation securities are valued using observable inputs based on similar assets in the market place.

Certain investments are measured at net asset value (NAV) per share, or its equivalent, as a practical expedient and therefore are not classified within the fair value hierarchy. These investments are valued at NAV, which is calculated based on the underlying investments and is provided by the respective investment managers as a practical expedient to estimate fair values. Most of the underlying investments are traded in markets that are considered to be active. For those underlying investments that are not considered to be actively traded, the fair values are based on quoted market prices of similar assets, dealer quotations or valuations from pricing sources supported by observable inputs.

The preceding methods may produce a fair value calculation that may not be indicative of net realized value or reflective of future fair values. Although Navy Federal believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Interest in the investments measured at NAV can be purchased or redeemed at specified times during the month with advance notice of one to five days. For one investment, settlement of redemptions of more than \$1 million will occur 10 business days following the trade date. For a second investment, significant contributions or redemptions require notice of 15 business days in advance of the trade date. There were no other significant redemption terms or conditions for the other investments measured at NAV.

### Navy Federal 401(k) Savings Plan

The Navy Federal 401(k) savings plan is a defined contribution plan where employees can contribute up to the statutory limits to a 401(k) retirement account and receive employer matching contributions. The matching contribution percentage is based on the formula the employee receives in the defined benefit retirement plan. Employees eligible for the Cash Balance benefit receive a 100% employer match on the first 7% of pay they contribute to their 401(k) account up to IRS limits and are vested after completing two years of service. The employees eligible for the Traditional benefit receive an employer match of 50% on the first 7% of pay they contribute to their 401(k) account up to IRS limits.

The expense recognized for the 401(k) Plan, including matching contributions and administrative costs, was \$99.1 million and \$84.8 million for the years ended December 31, 2022 and 2021, respectively.

## **Deferred Compensation Plan**

The Navy Federal 457(b) deferred compensation plan is a non-qualified plan that offers a before-tax savings opportunity to highly compensated employees. The annual deferral amount allowed mirrors the 401(k) Plan limits, and contributions held by Navy Federal earn monthly interest based on Navy Federal's monthly gross income divided by average earning assets (loans and investments).

#### **Non-Qualified Supplemental Retirement Plans**

The non-qualified supplemental retirement plans are primarily designed to "make up" for benefits not paid through the qualified retirement plans as a result of IRS limitations. Internal Revenue Code Section 401(a)(17) limits the amount of compensation that can be used in a qualified retirement plan calculation, and Internal Revenue Code Section 415 limits the amount of monthly annuity that can be paid from a defined benefit plan.

All benefits are paid from Navy Federal's assets and are in compliance with all federal laws and regulations. As of December 31, 2022 and 2021, the total liability related to these plans was \$2.7 million and \$7.2 million, respectively.

# **Note 11: Related Party Transactions**

In the normal course of business, Navy Federal extends loans to and receives deposits from credit union officials. Credit union officials are defined as volunteer members of the Board of Directors and board committees, and employees with the title of Vice President and above. The total outstanding loan balances extended to credit union officials as of December 31, 2022 and 2021 were \$68.3 million and \$64.5 million, respectively. Total deposit balances of credit union officials as of December 31, 2022 and 2021 were \$38.3 million and \$35.4 million, respectively. Loans to credit union officials are made under similar terms as loans entered into by all members. Deposit accounts held by credit union officials earn interest at the same rates provided to all other members.

# Note 12: Accumulated Other Comprehensive Income/(Loss)

Details of AOCI as of and for the years ending December 31 were as follows:

		er 31, 2022		
(dollars in thousands)	Unrecognized Net Pension and Postretirement Amounts	Unrealized Net Gain/(Losses) on Available-for-Sale Debt Securities	Unrealized Net Gains/(Losses) on Cash Flow Derivatives	Total
Balance, beginning of year	\$ (270,607)	\$ (14,941)	\$ (148,918)	\$ (434,466)
OCI before reclassifications	(62,992)	(4,829,564)	212,422	(4,680,134)
Amounts reclassified from AOCI to:				
Salaries and employee benefits	10,770	-	-	10,770
Net (gain)/loss on investments	-	3,588	-	3,588
Interest on borrowed funds	-	-	21,119	21,119
Net change in AOCI	(52,222)	(4,825,976)	233,541	(4,644,657)
Balance, end of year	\$ (322,829)	\$ (4,840,917)	\$ 84,623	\$ (5,079,123)

		December 31, 2021								
(dollars in thousands)	Unrecognized Net Pension and Postretirement Amounts	Unrealized Net Gain/(Losses) on Available-for-Sale Debt Securities	Unrealized Net Gains/(Losses) on Cash Flow Derivatives	Total						
Balance, beginning of year	\$ (390,179)	\$ 960,156	\$ (267,091)	\$ 302,886						
OCI before reclassifications	98,913	(948,130)	61,081	(788,136)						
Amounts reclassified from AOCI to:										
Salaries and employee benefits	20,659	-	-	20,659						
Net (gain)/loss on investments	-	(26,967)	-	(26,967)						
Interest on borrowed funds	-	-	57,092	57,092						
Net change in AOCI	119,572	(975,097)	118,173	(737,352)						
Balance, end of year	\$ (270,607)	\$ (14,941)	\$ (148,918)	\$ (434,466)						

# **Note 13: Regulatory Matters**

Navy Federal is subject to regulatory capital requirements administered by the NCUA. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on Navy Federal's consolidated financial statements. Under capital adequacy regulations and the regulatory framework for prompt corrective action, Navy Federal must meet specific capital requirements that involve quantitative measures of Navy Federal's assets, liabilities and certain commitments as calculated under U.S. GAAP. Navy Federal's capital amounts and net worth classification are also subject to qualitative judgments by its regulators about components, risk weightings and other factors.

Effective January 2022, a credit union is defined as "complex", and a risk-based capital measure is applicable only if the credit union's most recent quarter-end total assets exceed \$500 million. A complex credit union may calculate its risk-based capital measure either by using the risk-based capital ratio, or, if a qualifying "complex" credit union, by opting into the Complex Credit Union Leverage Ratio (CCULR) framework.

For a "complex" credit union to be categorized as "well capitalized", it must maintain a minimum net worth ratio of 7% and maintain a minimum risk-based capital ratio of 10%. For a qualifying "complex" credit union opting into the CCULR framework to be categorized as "well capitalized", it must maintain a minimum CCULR of 9%. If the CCULR falls below 9% but greater than or equal to 7%, the credit union has two calendar quarters of grace period either to satisfy the requirements to be a qualifying "complex" credit union or to calculate its risk-based capital ratio. If a "complex" credit union has a net worth ratio below 7% but greater than or equal to 6% and a risk-based capital ratio of 8% or greater, it is categorized as "adequately capitalized". If a "complex" credit union has a net worth ratio below 6% or a risk-based capital ratio of below 8%, it is categorized as "undercapitalized".

As of December 31, 2022, Navy Federal opted into the CCULR framework and is categorized as "well capitalized" under the NCUA regulatory framework for prompt corrective action as a result of having a CCULR of 12.29%. The components of Navy Federal's capital are stable, and the occurrence of factors that could significantly affect capital adequacy is considered to be remote as they are limited to extraordinary regulatory or economic events. There are no conditions or events that have occurred since December 31, 2022 that management believes would have changed Navy Federal's categorization.

Prior to January 2022, a credit union was defined as "complex" if the credit union's quarter-end total assets exceeded \$50 million and its Risk Based Net Worth (RBNW) requirement exceeded 6%. Navy Federal's RBNW requirement as of December 31, 2021 was 5.97%, and therefore, was not considered "complex". To be categorized as "well capitalized", Navy Federal must maintain a minimum net worth ratio of 7%. As of December 31, 2021, Navy Federal was categorized as "well capitalized" under the NCUA regulatory framework for prompt corrective action as a result of a net worth-to-assets ratio of 11.30%.

# Note 14: Fair Value Measurement

Navy Federal measures certain financial assets and liabilities at fair value in accordance with ASC 820, *Fair Value Measurement*, through various valuation approaches as described in Note 1: Summary of Significant Accounting Policies. Management has not made significant changes in the valuation techniques and parameters used for the fair value measurement of its financial assets and liabilities during the years ended December 31, 2022 and 2021.

## Financial Assets and Liabilities Accounted For at Fair Value on a Recurring Basis

The following are the valuation methodologies and inputs used by Navy Federal in estimating the fair value of assets and liabilities measured on a recurring basis and classified as Level 1, Level 2 and Level 3 in the fair value hierarchy.

## **Available-for-Sale Debt Securities**

Navy Federal receives pricing for AFS debt securities from a third-party pricing service provider. Below includes the valuation methodologies used for AFS debt securities classified as Level 2 in the fair value hierarchy.

• U.S. Government and Federal Agency Securities, Bank Notes and Corporate Bonds, Municipal Securities and Non-U.S. Government Securities—These financial instruments are valued based on similar assets in the marketplace or derived from model-based valuation techniques for which all significant inputs are observable.

 Residential and Commercial Mortgage-Backed Securities—These financial instruments include GSE-issued securities, GNMA-guaranteed securities and non-agency securities. The fair value is determined using a market approach. The inputs used in the fair value measurements are based upon readily observable transactions for securities with similar characteristics (such as issuer/ guarantor, coupon rate, stated maturity and collateral pool characteristics) occurring on the measurement date.

### **Equity Securities**

Navy Federal's equity securities primarily consist of investments in a mutual fund, which are valued based on quoted market price in an active market and classified as Level 1 in the fair value hierarchy.

# Mortgage Loans Held for Sale

Navy Federal elects the fair value option for mortgage loans held for sale at origination. Navy Federal accounts for mortgage loans using the lower of amortized cost or fair value method when a firm sale commitment is executed for loans that had been previously classified as held for investment. The fair value of mortgage loans held for sale is determined based on an evaluation of best execution forward sales contract prices sourced from the TBA market by agency. As such, mortgage loans held for sale are classified as Level 2 in the fair value hierarchy.

#### **Loans Held for Investment**

Loans held for investment that are transferred from mortgage loans held for sale, for which the fair value option was elected at the time of origination, continue to be valued at fair value. These loans do not trade in an active, open market with readily observable prices. A discounted cash flow method is applied to determine the fair value, which projects future cash flows of an asset, and discounts them back to a present value. As significant unobservable inputs are utilized in the valuation, these loans are classified as Level 3 in the fair value hierarchy.

## **Mortgage Servicing Rights**

MSR assets do not trade in an active, open market with readily observable prices. The fair value of MSR is determined by discounting projected net servicing cash flows. Actual and expected loan prepayment rate, discount rate, servicing costs and other economic factors are all considered in measuring the MSR fair value. The valuation model and underlying assumptions are corroborated by values received from independent third parties and through comparisons to market transactions. The fair value of Navy Federal's MSR portfolio is primarily affected by changes in mortgage interest rates resulting in loan prepayment acceleration factors to increase or decrease. As the MSR valuation is based on unobservable inputs, MSR assets are classified as Level 3 in the fair value hierarchy.

### **Derivative Assets and Liabilities**

Fair values of interest rate swaps designated as cash flow and fair value hedges are determined based on third-party models that calculate the net present value of future cash flows discounted using the USD SOFR. Counterparty non-performance risk is considered by discounting future cash flows using the USD SOFR adjusted for credit quality. As the inputs utilized in the valuation are observable in the market, interest rate swaps are classified as Level 2 in the fair value hierarchy.

Fair values of forward sales contracts on TBA securities are determined based on an evaluation of best execution forward contract prices sourced from the TBA market, by agency. As such, forward sales contracts are classified as Level 2 in the fair value hierarchy.

Fair values of IRLCs are determined based on an evaluation of best execution forward contract prices sourced from the TBA market, adjusted by a factor that represents the probability it will settle and become a mortgage loan held for sale. As there are significant unobservable inputs in the fair value measurement, IRLCs are classified as Level 3 in the fair value hierarchy.

The tables below present certain information regarding assets and liabilities measured at fair value on a recurring basis on the Consolidated Statements of Financial Condition as of December 31:

		December 31, 2022										
(dollars in thousands)		Level 1		Level 2		Level 3	Ac	Netting Ijustments <sup>(1)</sup>		Total		
Available-for-sale debt securities												
U.S. government and federal agency securities	\$	-	\$	9,365,520	\$		\$	-	\$	9,365,520		
Residential mortgage-backed securities		-		12,357,353		· · · · · · · · · · · · · · · · · · ·		-		12,357,353		
Commercial mortgage-backed securities		-		434,606		-		-		434,606		
Bank notes and corporate bonds		-		4,026,206		41-11-11-11-11-1		-		4,026,206		
Municipal securities		**		733,010		· · · · · · · · · · · · · · · · · · ·		-		733,010		
Non-U.S. government securities		-		254,255				-		254,255		
Total available-for-sale												
debt securities				27,170,950						27,170,950		
Equity securities	1000	436,818		-		-		-		436,818		
Mortgage loans held for sale				505,547				-		505,547		
Loans held for investment		(		-		998,568		-		998,568		
Mortgage servicing rights		-		-		628,150		-		628,150		
Derivatives (2)	1000	-		3,438		2,334		(2,353)		3,419		
Total assets at fair value												
on a recurring basis	\$	436,818	\$	27,679,935	\$	1,629,052	\$	(2,353)	\$	29,743,452		
Derivatives (2)	\$	-	\$	(3,270)	\$	(71)	\$	2,353	\$	(988)		
Total liabilities at fair value												
on a recurring basis	\$		\$	(3,270)	\$	(71)	\$	2,353	\$	(988)		

 $<sup>^{(1)}</sup>$  Amounts represent the impact of legally enforceable master netting agreements with the same counterparties.

<sup>(2)</sup> Derivative assets are included in Other assets and derivative liabilities are included in Other liabilities on the Consolidated Statements of Financial Condition.

				De	cember 31, 2021			
(dollars in thousands)		Level 1	Level 2		Level 3	Ac	Netting djustments <sup>(1)</sup>	Total
Available-for-sale debt securities								
U.S. government and federal agency securities	\$	-	\$ 9,373,505	\$	-	\$	-	\$ 9,373,505
Residential mortgage-backed securities			12,968,958		-		-	12,968,958
Commercial mortgage-backed securities		-	487,886		-		-	487,886
Bank notes and corporate bonds		-	3,934,467		-		-	3,934,467
Municipal securities		-	766,161		-		-	766,161
Non-U.S. government securities		-	243,971		-		-	243,971
Total available-for-sale								
debt securities		-	27,774,948		-		-	27,774,948
Equity securities		551,149	-		-		-	551,149
Mortgage loans held for sale		-	1,870,977		-		-	1,870,977
Loans held for investment		-	-		1,260,542		-	1,260,542
Mortgage servicing rights		-	-		474,649		-	474,649
Derivatives (2)		-	1,321		21,177		(1,221)	21,277
Total assets at fair value	1,711							
on a recurring basis	\$	551,149	\$ 29,647,246	\$	1,756,368	\$	(1,221)	\$ 31,953,542
Derivatives (2)	\$	-	\$ (5,494)	\$	(1)	\$	1,221	\$ (4,274
Total liabilities at fair value								
on a recurring basis	\$		\$ (5,494)	\$	(1)	\$	1,221	\$ (4,274

<sup>(1)</sup> Amounts represent the impact of legally enforceable master netting agreements with the same counterparties.

<sup>(2)</sup> Derivative assets are included in Other assets and derivative liabilities are included in Other liabilities on the Consolidated Statements of Financial Condition.

Items measured as Level 3 in the fair value hierarchy as of December 31, 2022 and 2021 consist of MSRs, loans held for investment for which the fair value option was selected and interest rate lock derivatives. Issuances of MSRs for the years ending December 31, 2022 and 2021 were \$117.5 million and \$186.2 million, respectively. There were no originations of loans held for investment that are accounted for at fair value at origination for the years ending December 31, 2022 and 2021. Additions during the year only consisted of transfers as noted below. Issuances of interest rate lock derivatives for the years ending December 31, 2022 and 2021 were \$61.1 million and \$316.4 million, respectively.

Transfers into or out of Level 3 are made if the significant inputs used in the pricing models measuring the fair values of the assets and liabilities become unobservable or observable, respectively. Transfers are considered to be effective as of the date of the event or change in circumstances that caused the transfer. Loans originated as mortgage loans held for sale that are subsequently reclassified to held for investment are transferred from Level 2 into Level 3 of the fair value hierarchy. During the years ended December 31, 2022 and 2021, \$97 million and \$781.4 million of mortgage loans held for sale were reclassified to loans held for investment, respectively. There were no transfers out of Level 3 for the years ended December 31, 2022 and 2021.

# **Note 15: Subsequent Events**

Navy Federal evaluated subsequent events through March 17, 2023, the date these financial statements were issued, and concluded that no subsequent events existed that are material to the consolidated financial statements.





